

Own the Digital World.

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IN GRAM













maxdome















POLITICO



























300+

Contributing Developers

100K+

Companies use Pimcore

130+

Certified
Solution Partners

3.6B+

Products, Master Data + Customer Records

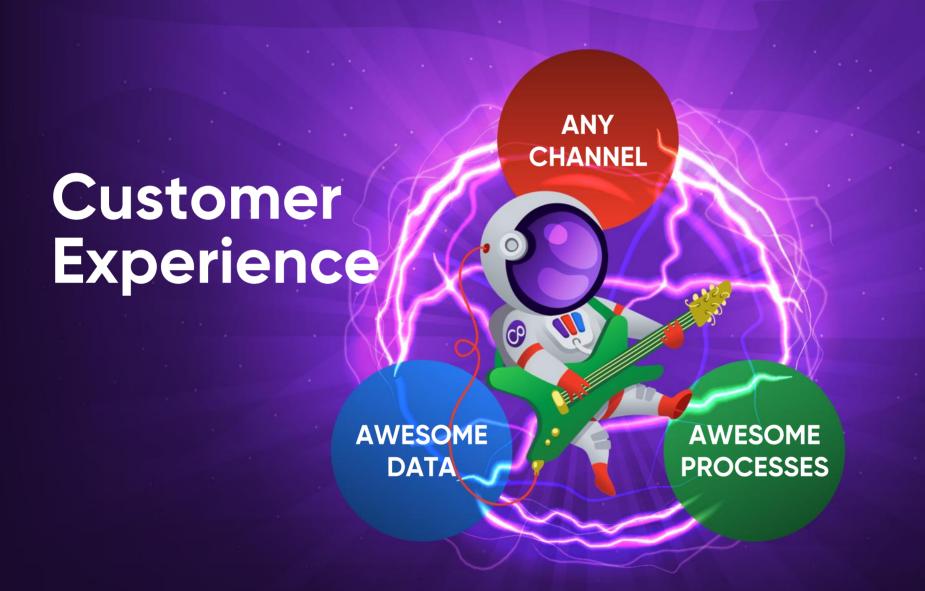
700M+

Media Assets

150M+

Web Pages, Digital + Print Documents 10B+

Data Intelligence Relations managed





DATA EXPERIENCE MANAGEMENT

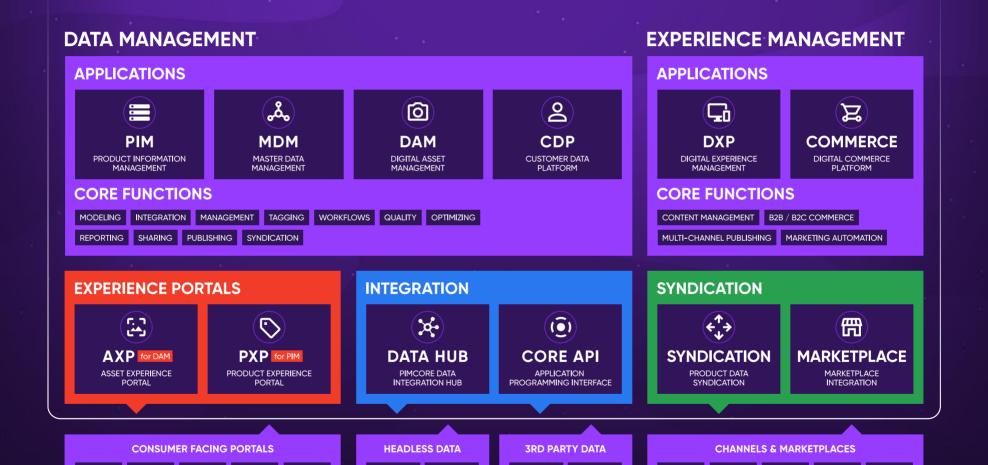
Combines data and experience management in one single platform.

DAM PIM DXP DATA **EXPERIENCE MANAGEMENT** MANAGEMENT Digital MDM Commerce CDP

PIMCORE PLATFORM DAM PIM **DXP DATA EXPERIENCE MANAGEMENT MANAGEMENT** Digital MDM Commerce CDP **DELIVERY**

Integrated output channels with portals, to 2 000+ marketplaces and API.

Portals 2 000+ Channels



DATABASES

CLOUD

REST

XML

JSON

ebay

+ 1,600

SALES

MARKETING

PRODUCT MANAGE-

MENT

CUSTOMER

AGENCIES

Advantages

Open-Source Technology

Open standards, transparent roadmap, latest technology, global community, rapid innovation, decentralized development.

Lowest total cost of ownership

Community Edition is free to use without any license cost. Optional Enterprise Subscription for 24/7 support services and access to certified extensions.

Smart System Architecture

The fully API-driven system architecture promotes the improvement of processes, automating workflows with an unparalleled time-to-market.

Protects Your IP no Vendor Lock-in

Secure your intellectual property with a platform you can use, develop and own yourself, without being tied to a software vendor.

It adapts to You

Fully adjusts to the individual digital strategy of your enterprise and guarantees seamless integration into your existing IT landscape.

Developer friendly

Pimcore efficiently tackles any challenge of Enterprise Digital Transformation Projects by providing a stable and tested framework for developers.

Editions

Community Edition

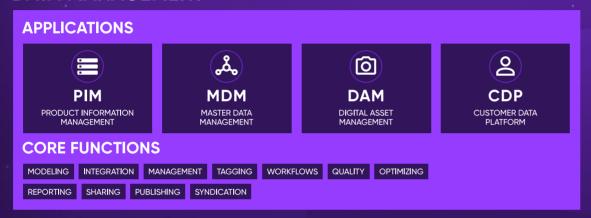
- ✓ Free version of the Pimcore Platform™
- ✓ Based on the open-source GPLv3 license
- ✓ All core features of the complete platform
- X No support available (SLA)
- X No long term support (LTS)
- X No enterprise functionalities

Enterprise Subscription

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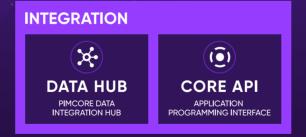
Community Edition

DATA MANAGEMENT

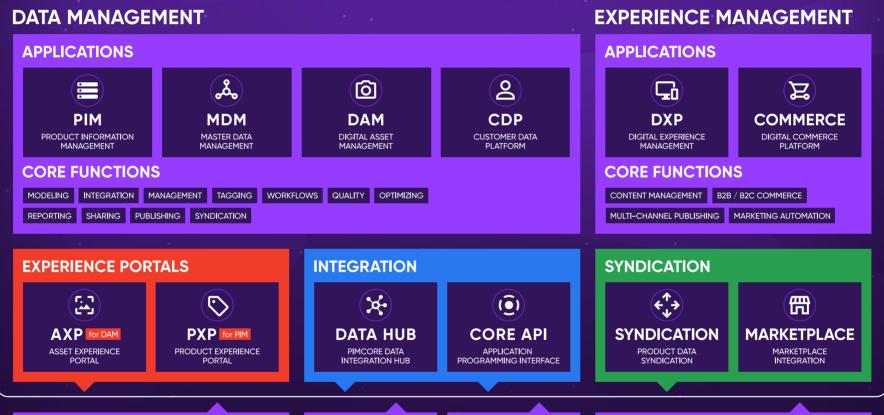


EXPERIENCE MANAGEMENT





Enterprise Subscription





MOBILE/APP VOICE BOT







Customer Testimonials



"We were impressed about Pimcore's flexibility when it comes to B2B online shops. Pimcore adapted perfectly to our business needs."

Audi AG

T·Mobile

"We needed a place for placing and promoting our own content and products. We are very pleased with how Pimcore helped us achieve this."

T-Mobile





Gartner

Peer Insights









Market Leader in Product Information & Master Data Management

Analyst Recognition

Gartner

Gartner Cool Vendor
"PIM & Digital
Commerce"

FORRESTER®

Featured in PIM/MDM in Forrester Reports

FROST グ SULLIVAN

Content Management
Technology
Innovation Award



Best Open-Source Enterprise Digital Experience Software 2018



IDC MarketScape PIM for Commerce 2020

Just ask Gartner



Michael Moran RESEARCH PIM/MDM



Christina Klock
RESEARCH DIGITAL COMMERCE



Mick Maccomascaigh
RESEARCH DXP



Bill O'KaneRESEARCH PIM/MDM



Mike Lowndes
RESEARCH DIGITAL COMMERCE



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Simon Walker RESEARCH PIM/MDM



Penny Gillespie
RESEARCH DIGITAL COMMERCE



Colin Reid RESEARCH DAM



Andrew White RESEARCH PIM/MDM



Chris Fletcher
RESEARCH DIGITAL COMMERCE



Malcolm Hawker RESEARCH CDP

DELIVERY













APPLI-CATIONS











TECHNO-LOGY







INFRA-STRUCTURE













Unified and seamless Digital Experience

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Leading



High Performer



Peer Insights

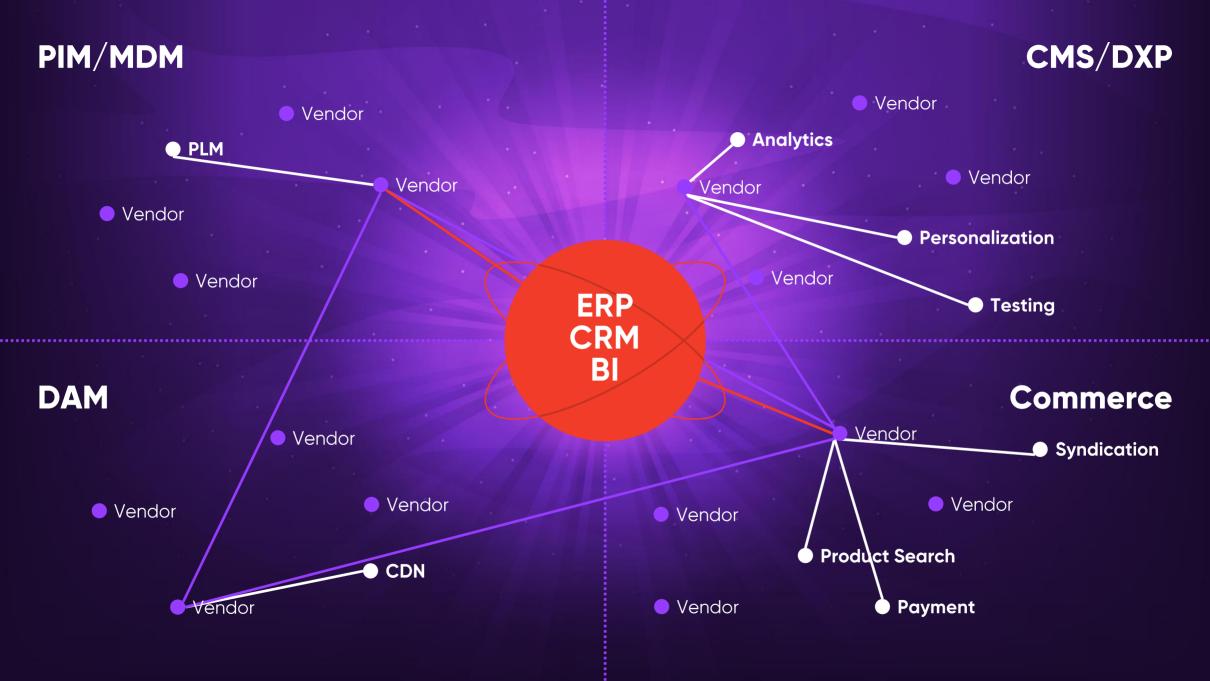


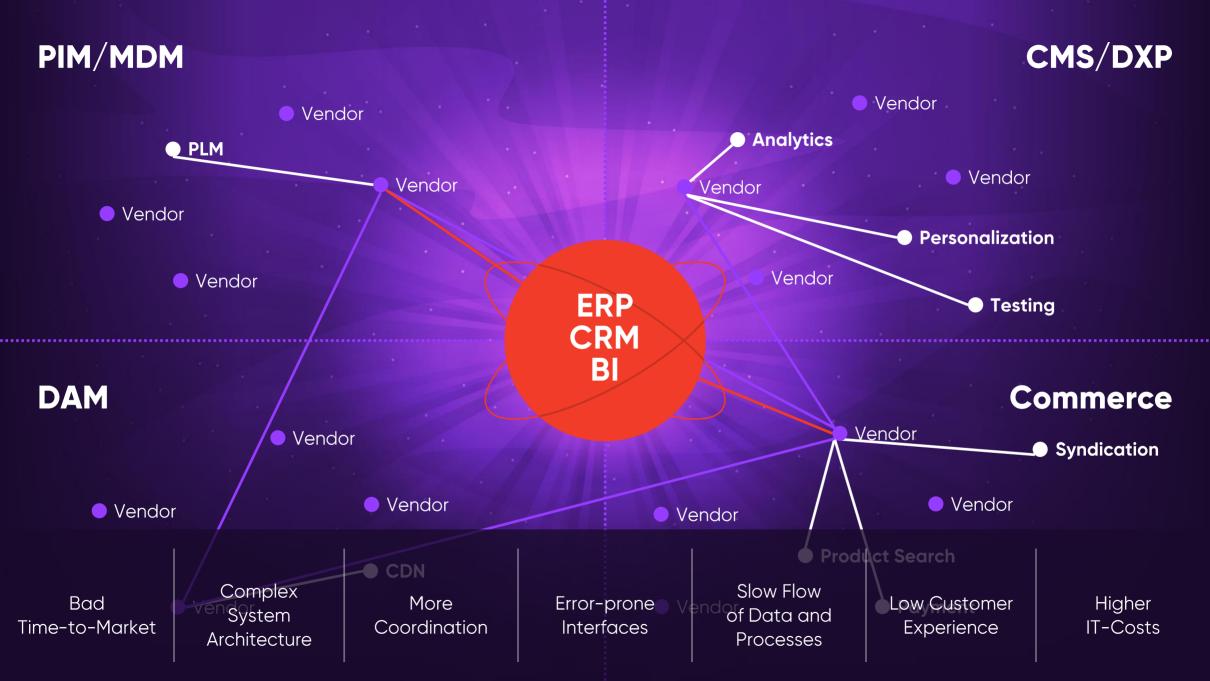
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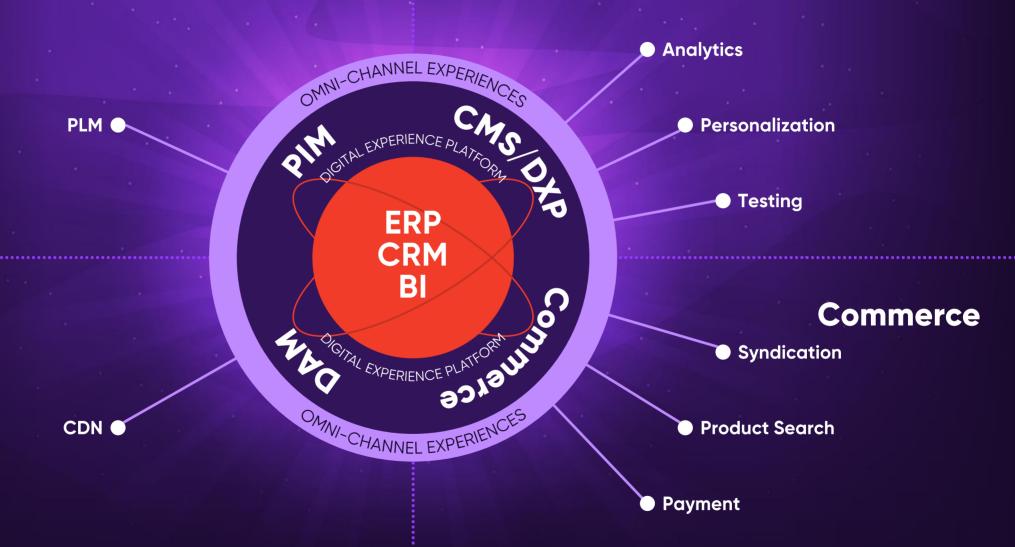
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Featured









DAM

3.6B+Products

managed

Product Information Management

Perfect data in less time with the Enterprise Open Source Pimcore Platform™



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peerinsights



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Featured

How you can benefit from a PIM

Consistent Product Data

The aim of any data management strategy is to supply various marketing and sales channels, target groups and applications from a central source.

Omni-Channel

Enablement

The central data supply of various touchpoints (online/offline) enables an efficient and flexible presence, personalized for all target groups in an omni-channel market.

Elimination of Data Silos

Product data scattered in different corporate silos leads to deficits in the quantity and quality of product data.

Data Quality

Consolidated and aggregated product information leads to better workflows and higher data quality. Basis: Single source publishing.

Acceleration of Digitalization

Central and consolidated product data management ensures consistent data supply and accelerates processes.

Data Transparency

Availability of transparent and high-quality product information for internal and external stake holders allow for faster processes and more satisfaction.

How do we understand PIM?



Cross Domain & Cross Industry



- ✓ Retail
- ✓ Technology
- ✓ Transport & Logistics
- ✓ Travel & Hospitality
- ✓ Automotive & Vehicles
- ✓ Arts, Sports & Entertainment
- ✓ Education
- ✓ Energy
- ✓ Financial Services
- ✓ Healthcare
- ✓ Manufacturing
- ✓ Media & Publishing
- ✓ Wholesale Distribution

Suitable for any kind of product



More than just product data?



Adding enterprise DAM to PIM

- ✓ Video
- ✓ Photo
- ✓ Drawings
- ✓ 3D Rendering
- ✓ Documents



Output channels included

- ✓ E-Commerce
- ✓ Website & Portals
- ✓ Mobile/App
- ✓ Digital Signage
- ✓ Configurators
- ✓ PIM as a Service
- ✓ Print
- ✓ POS
- ✓ IOT
- ✓ Voice
- ✓ Headless APIs



Product Information Management

Tell a consistent product story across all channels.

Leading PIM

Pimcore PIM is the leader in enterprise open-source product information management.

Do anything with PIM

Pimcore centralizes, harmonizes, manages, translates and publishes marketing, sales and technical product information.

Data Delivery

Pimcore delivers the right product information to more than 2 000+ marketing and sales channels.

Workflows & Quality

Pimcore takes care of workflows, reporting, auditing and quality management of product information.

IT Integration

Pimcore integrates perfectly with the existing IT system landscape.

Content Hub & Sharing

Pimcore makes product information available for internal and external departments and teams.















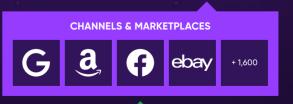












Features: Data Modeling

Industry-leading data modeling capabilities. Cross-vertical. Cross-domain. Your value.

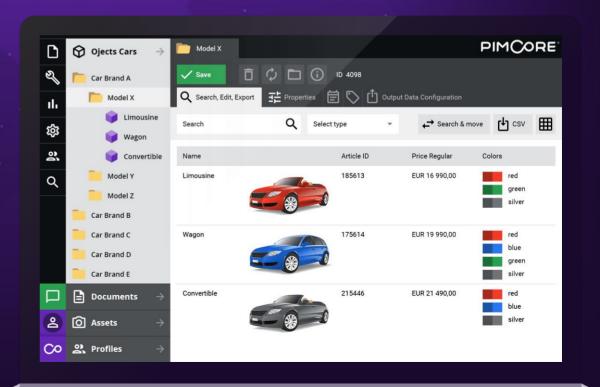
- ✓ Any Industries Data Model
- ✓ Intuitive Visual Data Modeling
- ✓ Flexible Multi-lingual Data Modeling
- ✓ Intelligent Relations & Classifications
- ✓ Data Intelligence
- ✓ Unlimited freedom: 45 Data Components
- ✓ Powerful Data Inheritance



Features: Data Management

Intuitive and comfortable data management and batch editing capabilities for any user.
Happy teams, fast turn-around. Great ROI.

- ✓ Comfortable Data Editing
- ✓ Fast Search and Filtering
- ✓ Industries Leading Batch Editing
- ✓ Granular User & Right Management
- ✓ Auditable Publishing & Versioning
- √ 100% customizable Interface



Features: Data Quality Management

Great product content adds up to great conversions. That's why we built the most flexible and configurable data quality management features.

- ✓ Configurable Dashboards
- ✓ Data Auditing & Versioning
- ✓ Personalized Custom Reports
- ✓ End-to-end Workflow Management
- ✓ Data & Quality & Completeness
- ✓ Rich Data Validation



Features: Omni-Channel Publishing

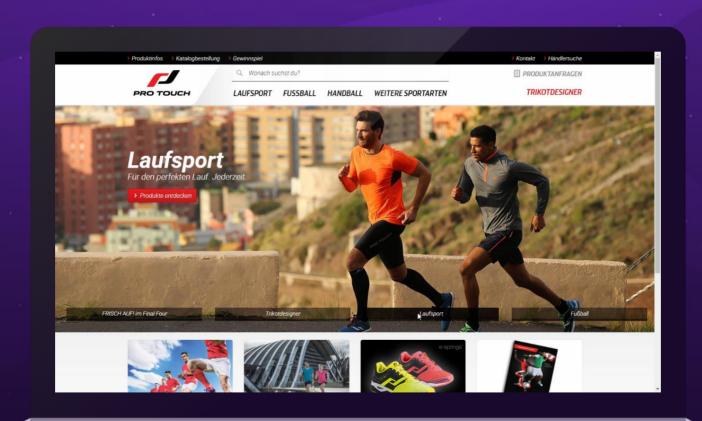
Deliver the right product content to the right channel. Industries first: Multi-channel publishing included out-of-the-box.

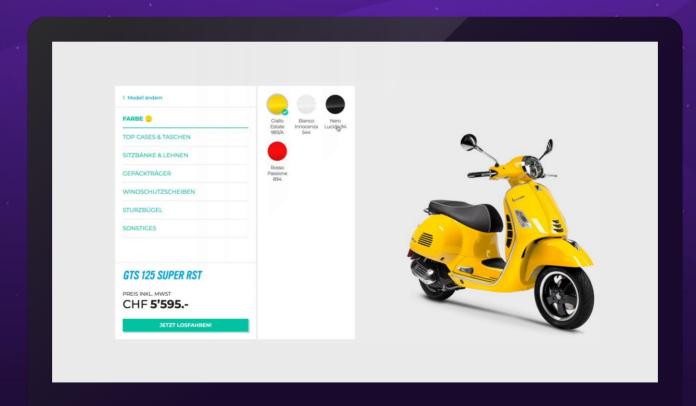
- ✓ Digital Publishing
- ✓ Digital Commerce
- ✓ Print Publishing
- ✓ Product Configurators
- ✓ Product Experience Portals
- ✓ Data Hub & Headless PIM
- ✓ Pimcore API

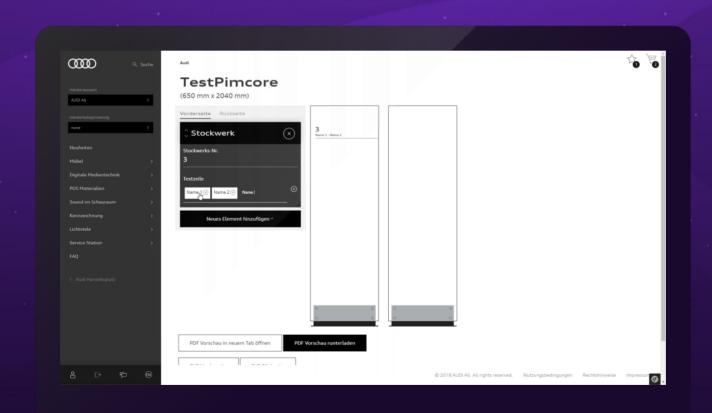


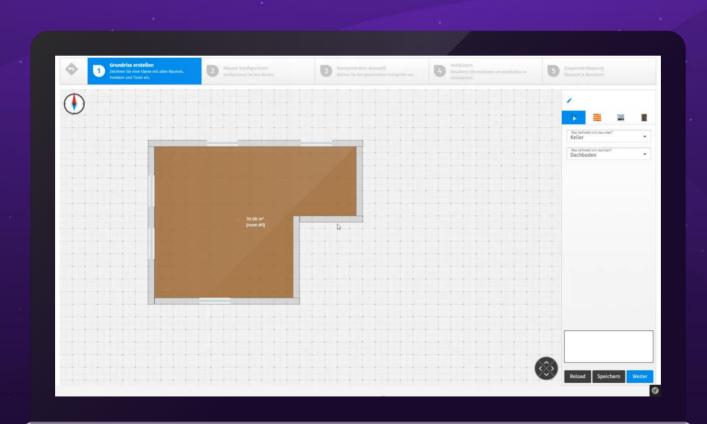




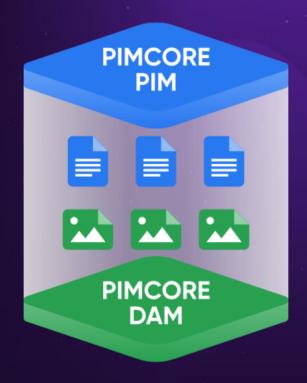








Features: Product Experience Portal

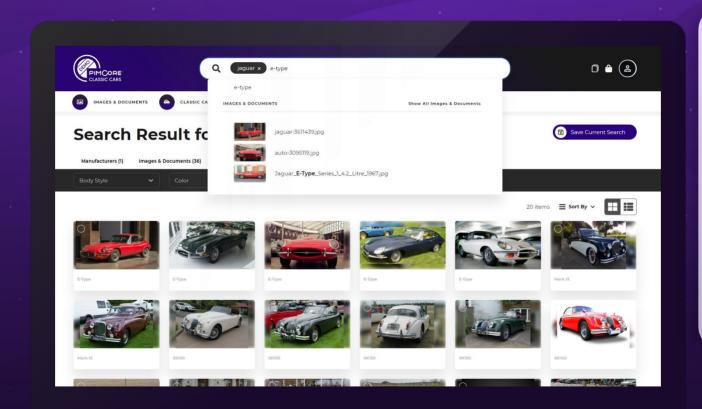


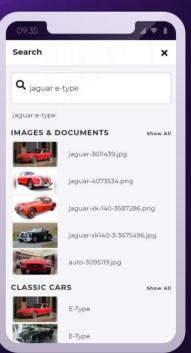


- ✓ Marketing & Sales Content Hub
- ✓ Product Data Sharing Platform

- ✓ Product & Asset collaboration system
- ✓ Name it! Configure it within 5 minutes

Search



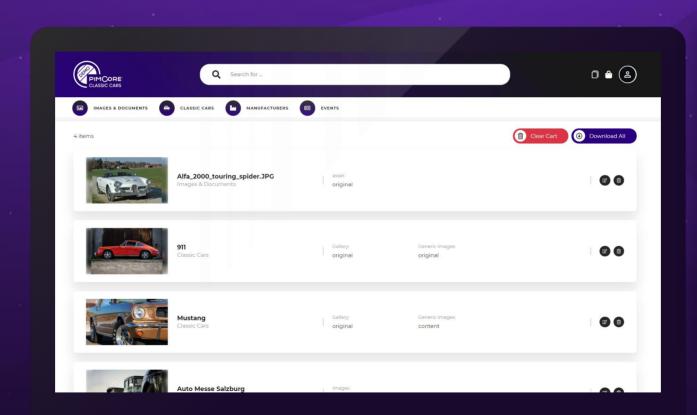


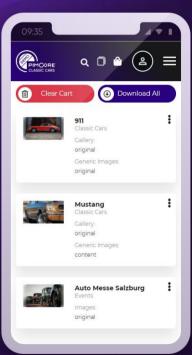
Sharing

PIMCORE CLASSIC CARS	Q Search for			
IMAGES & DOCUMENTS 🚓 CLASSIC	C CARS MANUFACTURERS EVENTS			
Body Style	✓ United States X X ✓	Manufacturer ~		
Folders ∨	Pub	lic Share		x tems ≡ Sort By ∨ tems ≡ Sort By ∨
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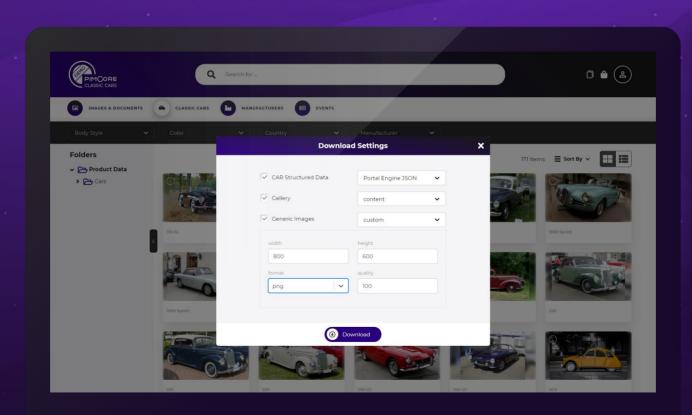
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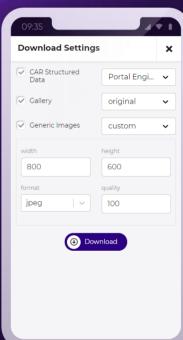
Cart



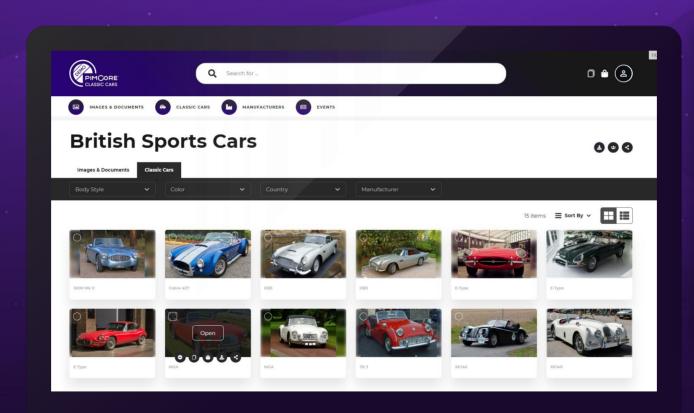


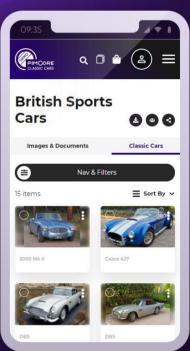
Download



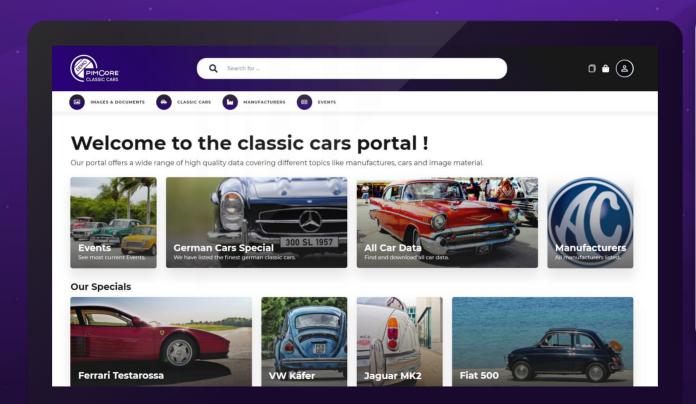


Collections



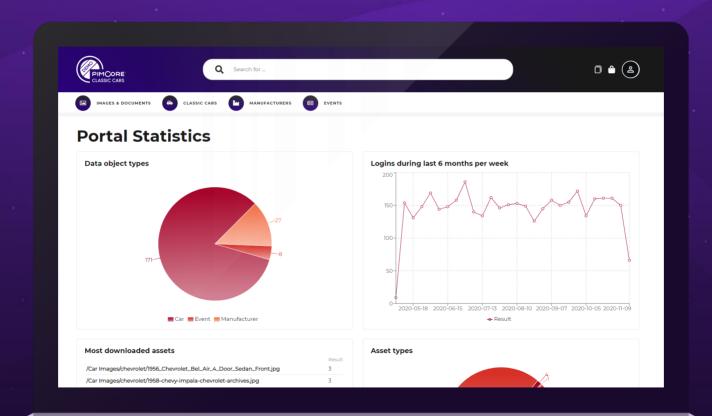


Dashboards

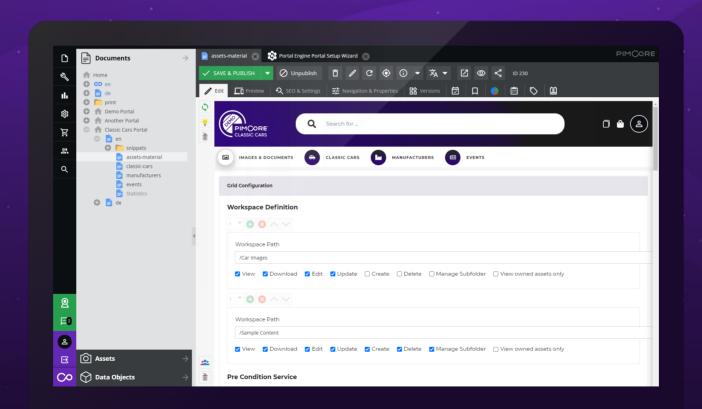




PIMCORE PLATFORM Analytics



Configuration

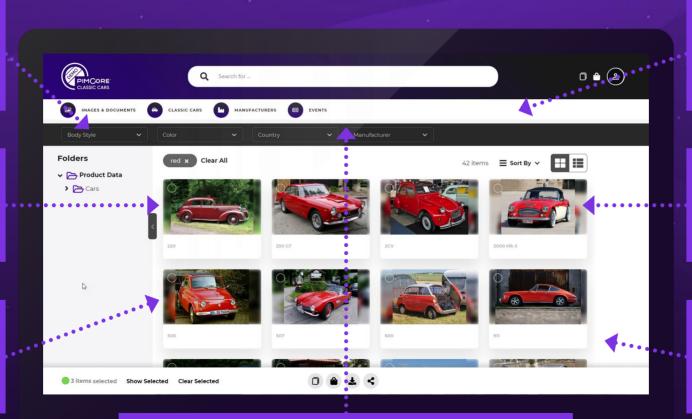


Extendable

Restrict visible data with permissions and custom preconditions

Extend the user interface and search with custom data attributes

Customize default features by simply overriding Symfony services



Add additional content with Pimcore Documents and custom Area Bricks

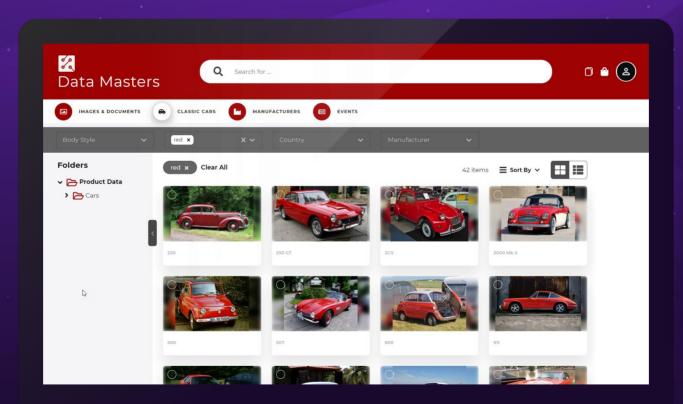
Customize templates via React components and Twig templates

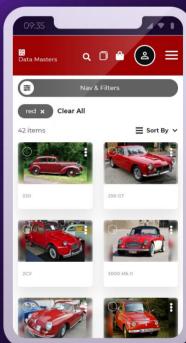
Adapt anything you want due to a modular, flexible architecture

Change styling in configuration or with custom CSS

Brandable

Ready to white-label



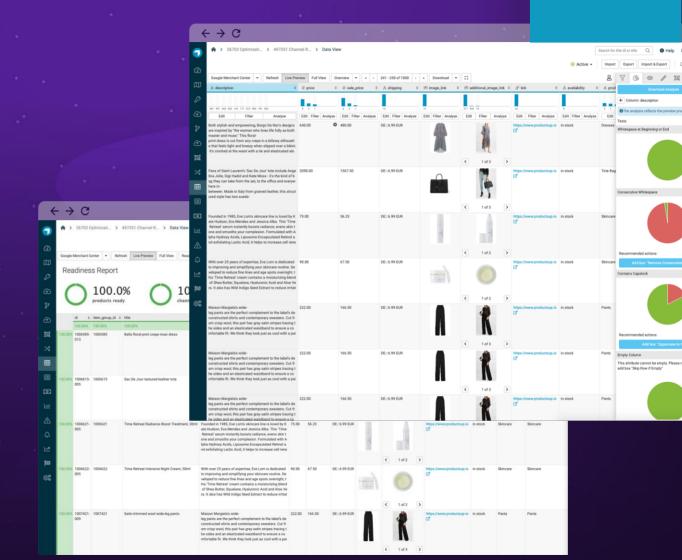


Productsup^{*}

Features: Product Data Syndication

Seamless integrations provide syndication capabilities for 2 000+ marketing and sales channels.

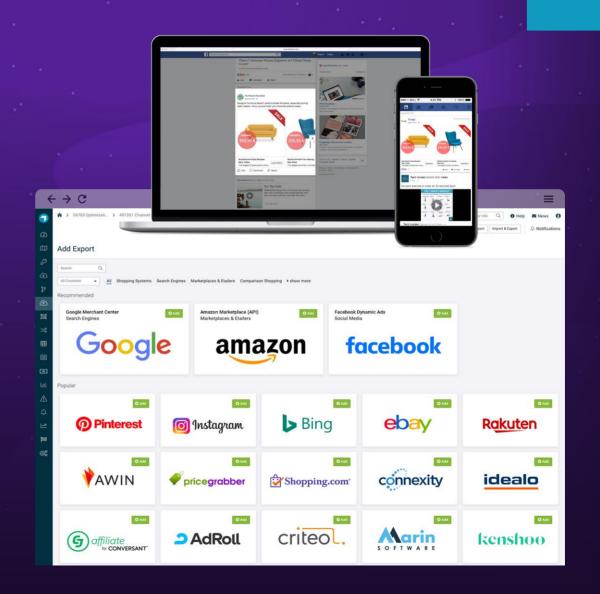
- ✓ Product Data Syndication
- ✓ Data Integration & Standardization
- ✓ Content Tailoring
- ✓ Content Optimization
- ✓ Content Distribution



Features: Marketplace Integration

Connect PIM data to global marketplaces within minutes.

- ✓ Marketplace Integration
- ✓ Cross-Channel Connectivity
- ✓ Order Synchronization
- ✓ Product Data Syndication
- ✓ Product Feed Management
- ✓ Content Control

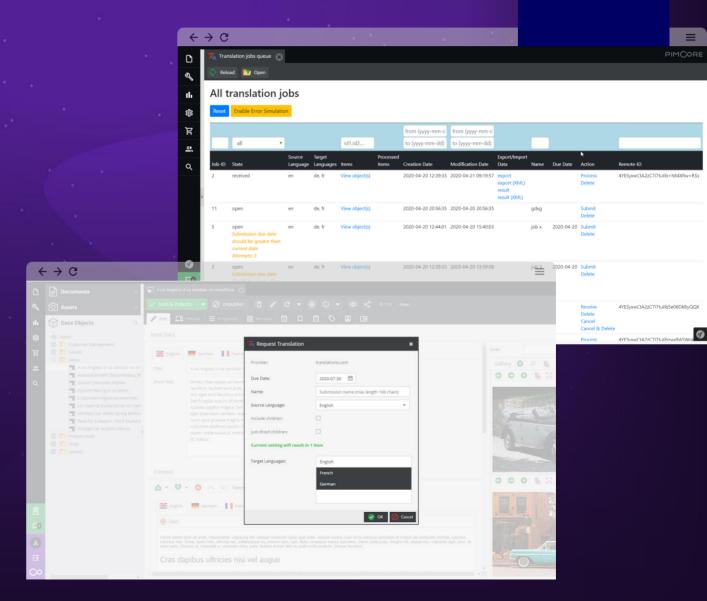


translations.com

Features: Enterprise Translation Management

Seamless integration of the world's most powerful translation memory system. Fully automate translation workflows.

- ✓ Enterprise Translation Management
- ✓ Real-Time TMS Integration
- ✓ Automated Translation Management



Product Information Management

Community Edition

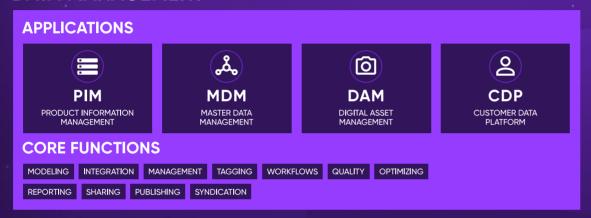
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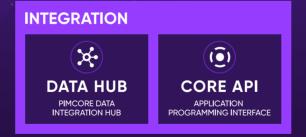
Community Edition

DATA MANAGEMENT

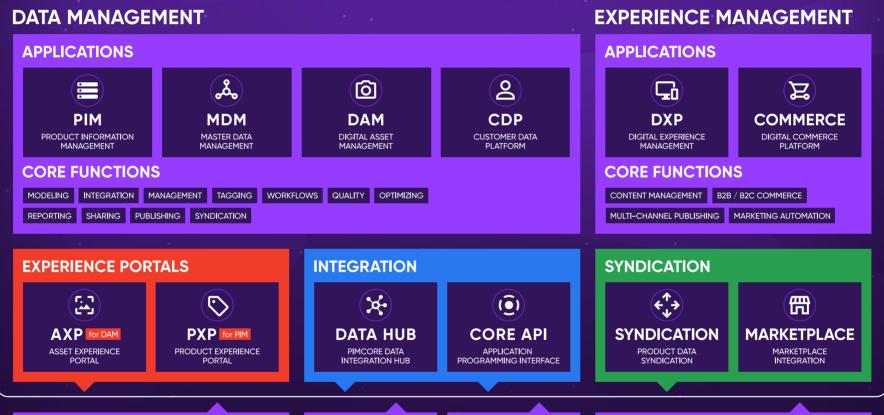


EXPERIENCE MANAGEMENT





Enterprise Subscription





MOBILE/APP VOICE BOT





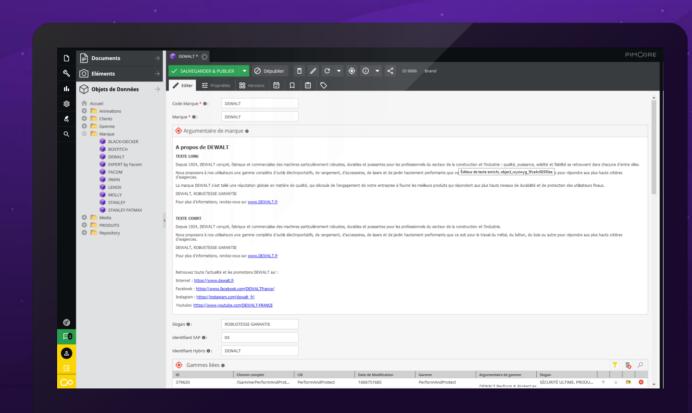


PIM for Black & Decker

Stanley Black & Decker

215 000 SKUs

53 700 Attributes



10 Brands

6Months

PIM for Gabor

Gabor

FASHION PIM & DAM

Complexities in product content management, legacy systems could not meet the needs of sales and marketing for 300K products und 70 retailers.

SOLUTION

Pimcore multi-domain PIM, MDM and DAM centralized product content for all physical and digital channels. Enriched product data provides consistent customer experience across channels.

B2C COMMERCE

Pimcore's digital commerce framework was chosen as the primary output channel for showcasing all products. The enriched product data from the PIM ensures great SEO for their online shop.

SOLUTION

The flexible headless microservices from Pimcore were migrated from Magento 2 and used in an API-first implementation.

Germany's leading manufacturer of high-quality women's shoes sells their products now in more than 60 countries worldwide.

DIGITAL EXPERIENCE

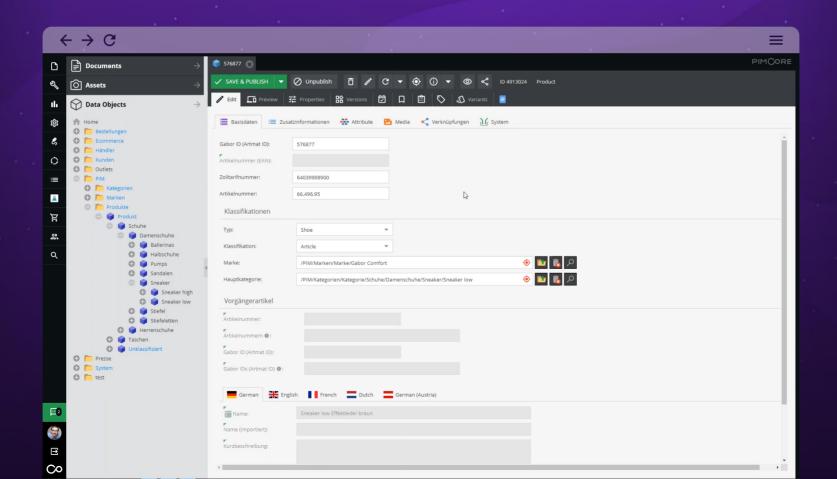
Formerly the company was using a dedicated CMS plus a dedicated commerce software. This led to many challenges regarding personalization and enriching content with commerce and vice versa.

SOLUTION

Central data management makes personalization easier. The integrated experience management features (DXP/CMS) cleverly combine content and commerce. The result: The possibility to create holistic digital experiences for customers on all channels.

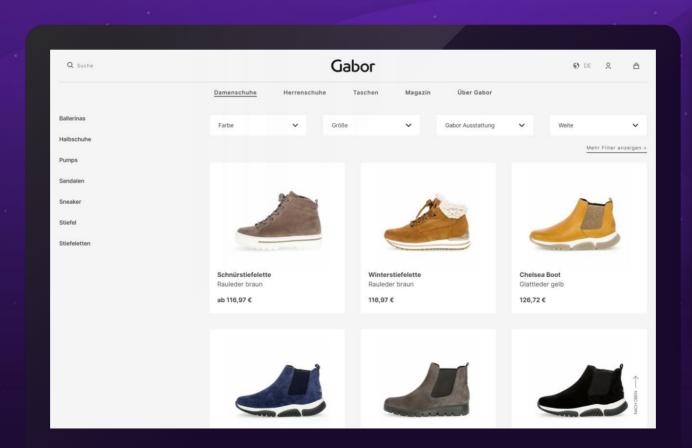
PIM for Gabor

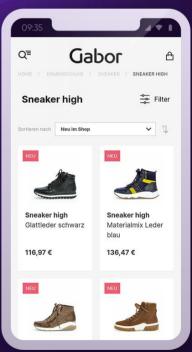
Gabor



PIM for Gabor

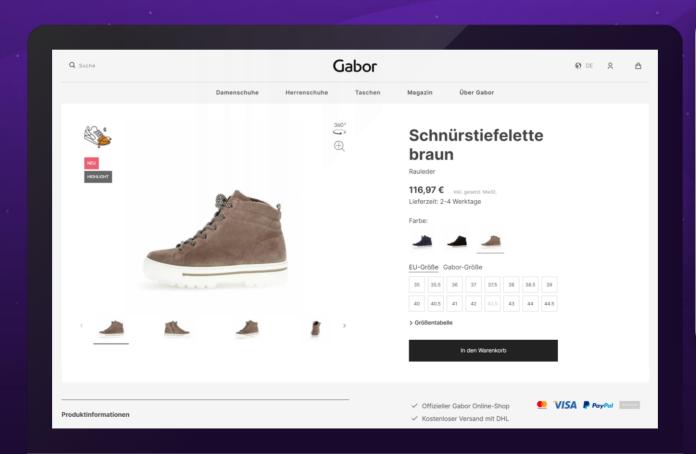
Gabor

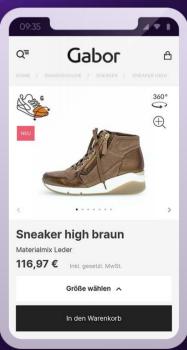




PIM for Gabor

Gabor





PIM for Ingram Micro



BUSINESS CHALLENGE

The leading US-based wholesale B2B distributor of information technology devices wanted to consolidate all product data. The various data formats from external data providers and vendors had to be integrated in a common structure and system.

- 20+ Million Products
- 60 000+ Attributes
- 30+ Countries/Languages

PIMCORE PIM & DAM

Pimcore stores all product-related entities and ingests and syndicates the data. The DAM module handles all images, videos, and documents.

RESULT

40% reduction in time to market

WHY PIMCORE?

They chose Pimcore because of its total-cost-of-ownership (TCO) and the powerful features for batch processing, enrichment, and automation.

RESULT

60% improved data quality

CUSTOMER FEEDBACK

"We were impressed about Pimcore's suitability for the PIM needs of distribution companies. Pimcore adapted perfectly to our workflows."

PIM for Audi



500 SKUs

3000 Shops



15 Suppliers

3 Months

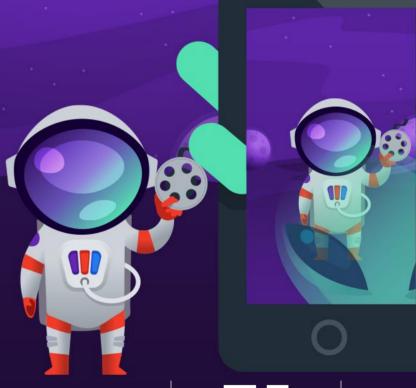
PIMCORE

Digital Asset Management

Collaboration and brand consistency with the Enterprise Open Source Pimcore DAM Platform™

700M+

Assets managed





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Leading



High Performer







Featured



Featured

PIMCORE

Reasons for a DAM Strategy

Consistent Media Assets

The aim of any DAM strategy is to supply various marketing and sales channels, target groups and applications with media assets from a central source.

Omni-Channel Enablement

For enhanced customer experience deliver the right and optimized media asset to the right communication channel in the right format and resolution.

Elimination of Data Silos

Media assets scattered in different corporate silos leads to deficits in the quantity and quality of media data.

Ease Communication Workflows & Processes

Share and synchronize high-quality media assets between external users, enterprise departments and external agencies.

Centralized Brand Management

Streamline digital media assets to eliminate inaccuracies and inconsistencies to achieve consistent brand experiences.

Raise Media Asset Values

Up-to-date media with highquality descriptive meta-data and relations to 3rd party data – such as product data – is a highlyvaluable enterprise asset.

How do we understand DAM?



Cross Domain & Cross Industry



- ✓ Retail
- ✓ Technology
- ✓ Transport & Logistics
- ✓ Travel & Hospitality
- ✓ Automotive & Vehicles
- ✓ Arts, Sports & Entertainment
- ✓ Education
- ✓ Energy
- ✓ Financial Services
- ✓ Healthcare
- ✓ Manufacturing
- ✓ Media & Publishing
- ✓ Wholesale Distribution

220+ file types & unlimited storage



Most flexible meta data models in the DAM Any industry

Integrated Output Channels DAM Any Meta-Data

& Taxonomy

- ✓ Validity
- ✓ Ownership
- ✓ Digital Rights Management (DRM)
- ✓ Topics
- ✓ Categories
- ✓ Collections
- ✓ Brands
- ✓ Color

Integrated PIM/MDM for more Any flexibility Industry

- ✓ Vendors
- ✓ Suppliers
- ✓ Manufacturers
- ✓ Technologies
- ✓ Specifications
- ✓ Customers
- ✓ Locations
- ✓ Employees
- ✓ Products
- ✓ Stock/Availability
- ✓ Pricing
- ✓ Part Lists



Deliver media assets anywhere

- ✓ E-Commerce
- ✓ Website & Portals
- ✓ Mobile/App
- ✓ Digital Signage
- ✓ Configurators
- ✓ PIM as a Service
- ✓ Print
- ✓ POS
- ✓ IOT
- ✓ Voice
- ✓ Headless APIs



Digital Asset Management

Manage, enrich, share and deliver the right digital media across all channels.

Leading DAM

Pimcore Digital Asset Management (DAM) is the leader in enterprise open-source digital media asset management.

Marketing Hub & Media Sharing

Pimcore is your central brand hub and makes media assets available for internal and external departments and teams.

Media Asset Management

Pimcore centralizes, harmonizes, converts, describes, manages, tags and delivers any type of media assets and documents.

Media Delivery

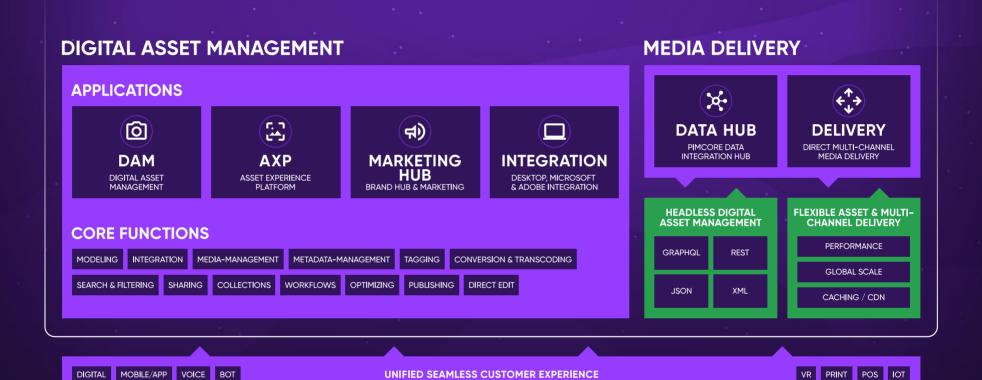
Pimcore delivers the right digital asset in the right format/resolution to any channel, such as digital/mobile, print or digital signage.

Workflows & Quality

Pimcore takes care of workflows, reporting, auditing and quality management of media assets.

Adobe & Microsoft Integration

Pimcore integrates perfectly with the existing IT system landscape, with the Adobe Creative Cloud and Microsoft Office applications.



UNIFIED SEAMLESS CUSTOMER EXPERIENCE

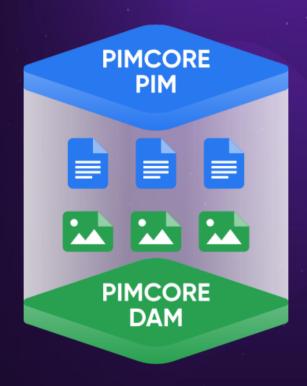
DIGITAL MOBILE/APP VOICE BOT

Features: Digital Asset Management

- ✓ Best in class Media Asset
 Organization & Right Management
- ✓ Most flexible Meta-Data Management & Tagging
- ✓ Real-time Image & Video Conversion
- ✓ Compatibility to all Filetypes
- ✓ Integrated Workflow Management
- ✓ Scalable Media Asset Delivery & Integration



Features: Asset Experience Portal

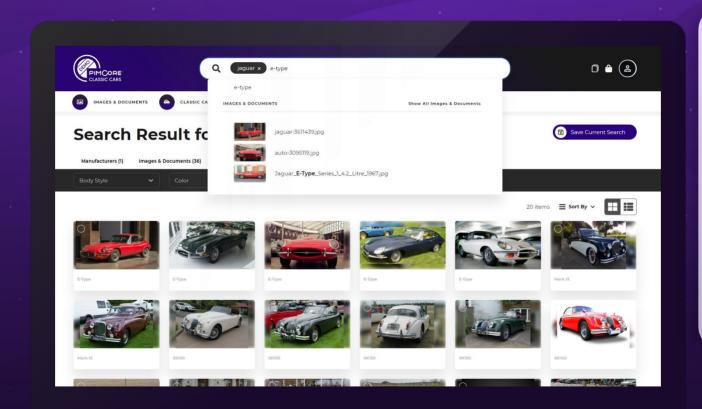


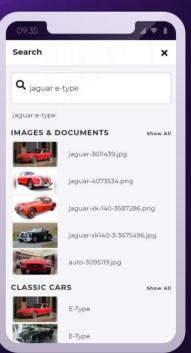


- ✓ Marketing & Sales Content Hub
- ✓ Product Data Sharing Platform

- ✓ Product & Asset collaboration system
- ✓ Name it! Configure it within 5 minutes

Search



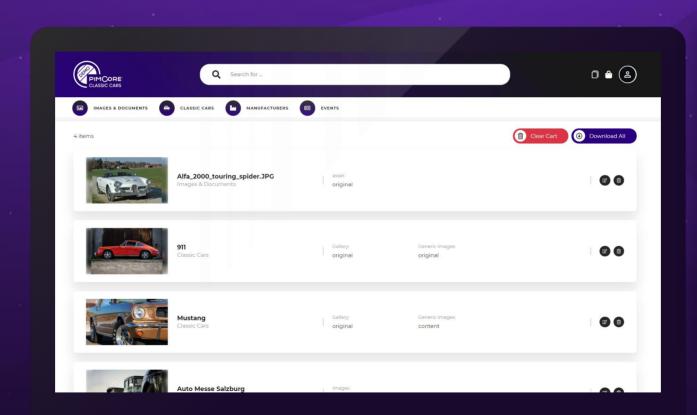


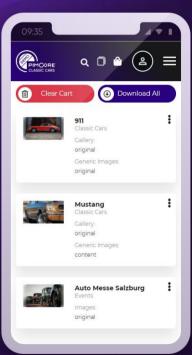
Sharing

PIMCORE CLASSIC CARS	Q Search for			
IMAGES & DOCUMENTS 🚓 CLASSIC	C CARS MANUFACTURERS EVENTS			
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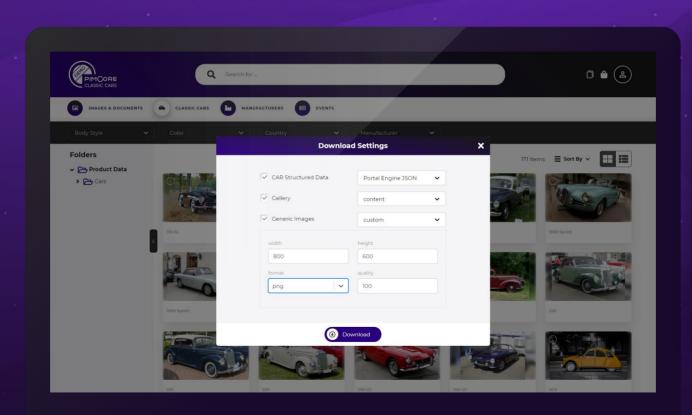
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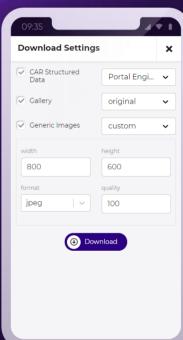
Cart



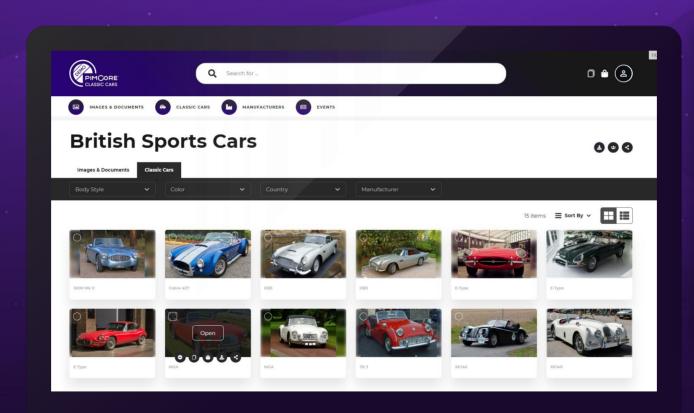


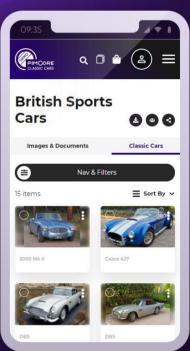
Download



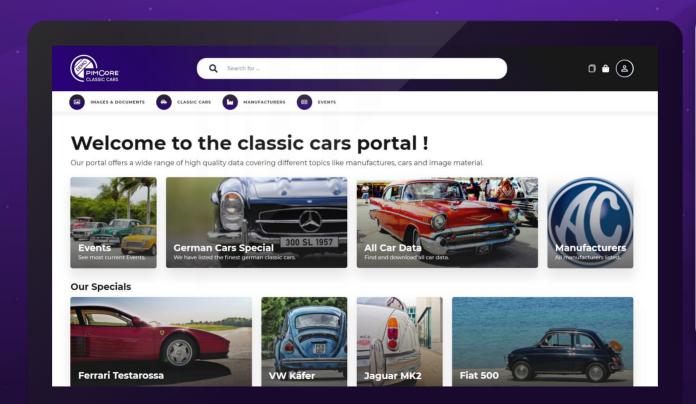


Collections



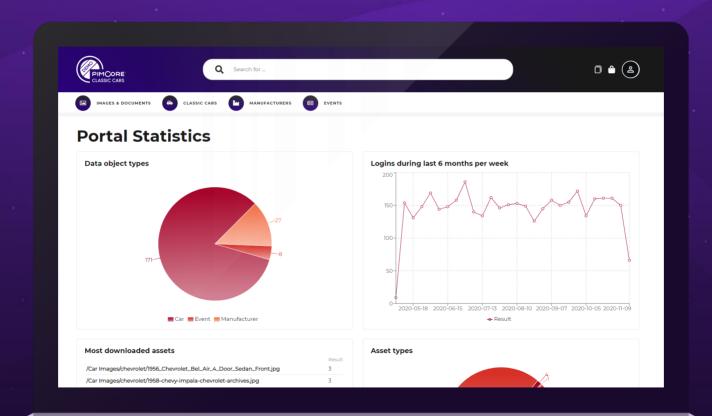


Dashboards

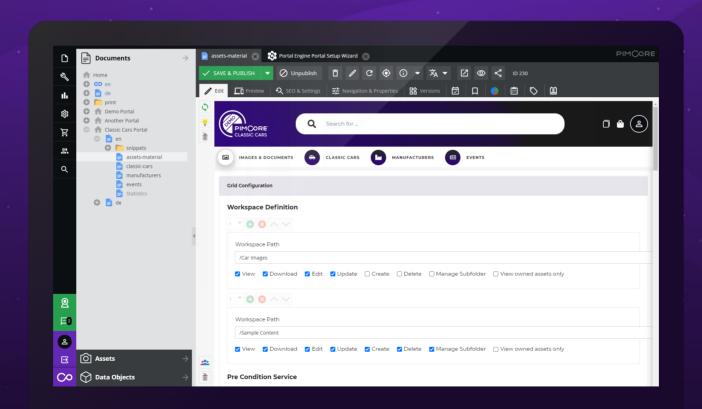




PIMCORE PLATFORM Analytics



Configuration

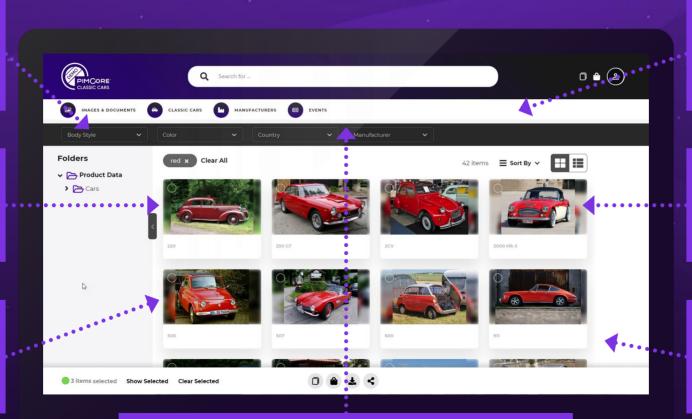


Extendable

Restrict visible data with permissions and custom preconditions

Extend the user interface and search with custom data attributes

Customize default features by simply overriding Symfony services



Add additional content with Pimcore Documents and custom Area Bricks

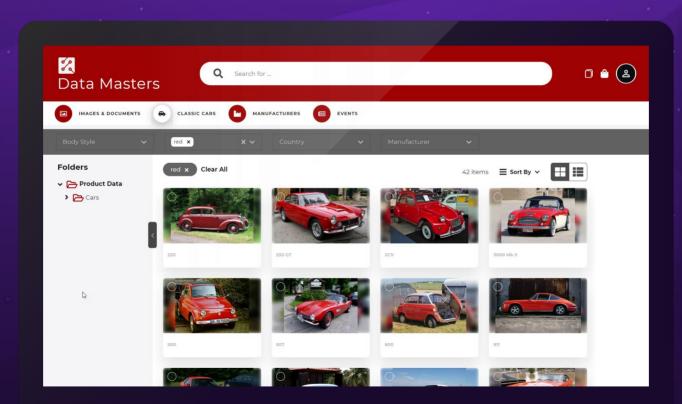
Customize templates via React components and Twig templates

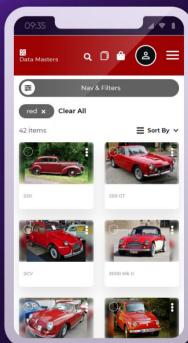
Adapt anything you want due to a modular, flexible architecture

Change styling in configuration or with custom CSS

Brandable

Ready to white-label





Features: Enterprise Desktop Integration

- ✓ Access Pimcore from Desktop
- ✓ Adobe Creative Cloud Integration
- ✓ Microsoft Office Integration
- ✓ Pimcore Direct Edit
- ✓ Pimcore WebDAV



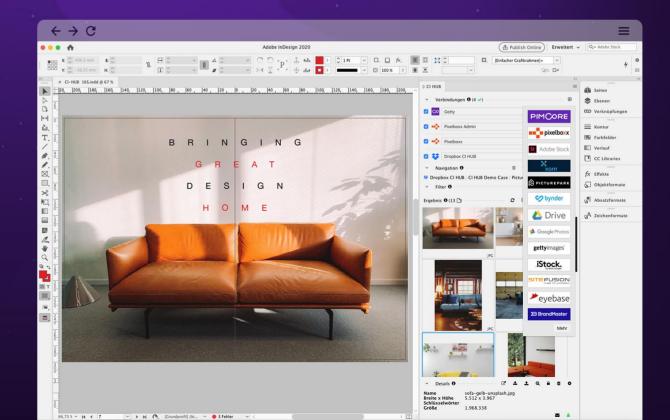


Direct Edit

Adobe Creative



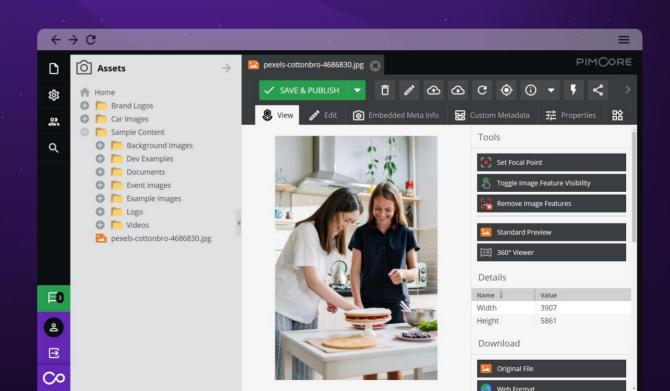
Microsoft Office



Features: Auto-Tagging and Image-Recognition

Integrate Pimcore with the leading image recognition services and AI/ML stacks from Microsoft, Google and Amazon AWS.

- ✓ Focal point and face recognition out of the box
- ✓ Interfaces to Microsoft, Google and Amazon AWS image recognition libraries



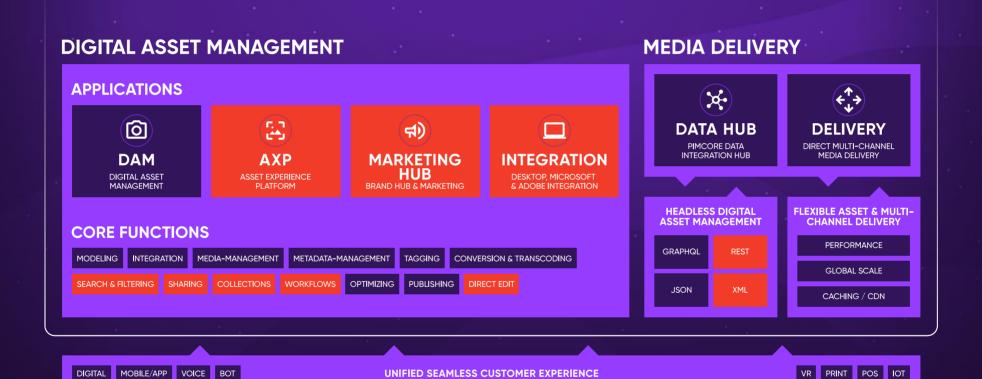
Digital Asset Management

Community Edition

- ✓ Free version of the Pimcore Platform™
- ✓ Based on the open-source GPLv3 license
- ✓ All core features of the complete platform
- X No support available (SLA)
- X No long term support (LTS)
- X No enterprise functionalities

Enterprise Subscription

- ✓ Commercial version of the Pimcore Platform™
- ✓ Based on the enterprise-friendly PCL (Pimcore commercial license)
- ✓ Access to all core features of the complete platform
- ✓ Access to all enterprise functionalities
- ✓ Access to support (SLA)
- ✓ Access to long term support (LTS)



DAM for Styria Travel



150 000 Files

300 000 POIs



9Languages

287 Cities

DAM for Styria Travel



CHALLENGE

Complexities in product content management, legacy systems could not meet the needs of the association and its members.

SOLUTION

Pimcore DAM centralizes the content for all physical and digital channels such as:

- Accommodations
- Infrastructure
- Events
- Tours & Routes
- Restaurants
- Live data (snow depths, lift & trail status)
- Webcam data
- Brochures

DIGITAL EXPERIENCE

With many different CMS systems in place at each of 287 regions, numerous data silos and technical islands existed. Digitization, especially against the background of new semantic technologies, required an open, uniformly structured and sustainably designed system architecture and content structure.

SOLUTION

A migration of the official travel portal to the Pimcore DXP accelerates the digital transformation in this region.

WHY PIMCORE?

For Tourism 4.0 and the use of artificial intelligence in the future, it necessary to store data and content directly in machinereadable formats to make it comprehensible and interpretable.

SOLUTION

The distribution takes place via Pimcore Datahub through own channels and partners. Every partner can use the data from the central database via an open and performant API interface.

Digital Experience Management

Speed up your marketing with the Enterprise Open Source Pimcore DXP/CMS Platform™

Gartner

Cool Vendor FORRESTER®

Featured

▼Capterra

Leading

High Performer









150M+
Documents
managed

FROST が SULLIVAN

Featured

6 Reasons for a DXP Strategy

Commerce & Content Experience

A consistent, continuous and x-channel customer experience including commerce is one of the most important prerequisites for a successful brand appearance.

Omni-Channel Enablement

Deliver any content to any channel. With a solid DXP strategy central content can be delivered in a headless environment to any output channel, even POS, Print & IOT.

Personalization

Customers expect to be addressed individually and personalized across channels and devices. Behavioral targeting with the creation of user profiles makes this possible in real time.

Marketing Automation & CDP

Connect customer data to digital experiences to create personalized marketing automation via newsletter, push messaging and personalized content portals.

Efficient Marketing

Aggregation of structured content at a central location (single-source publishing) allows multiple channels to be supplied from a single repository (multi-channel publishing or content as a service).

Programmatic Marketing

Deliver programmatic marketing campaigns by connecting data sources in real time to marketing and social providers such as Google, Facebook and Instagram.

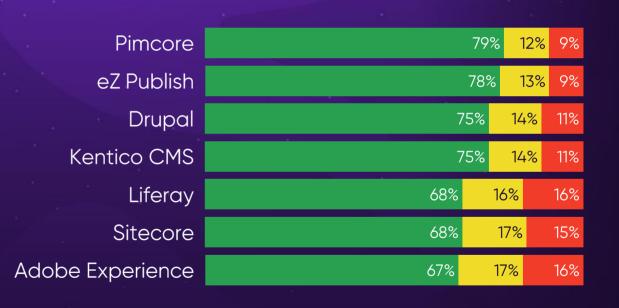
Digital Experience Management

The fastest Digital Experience

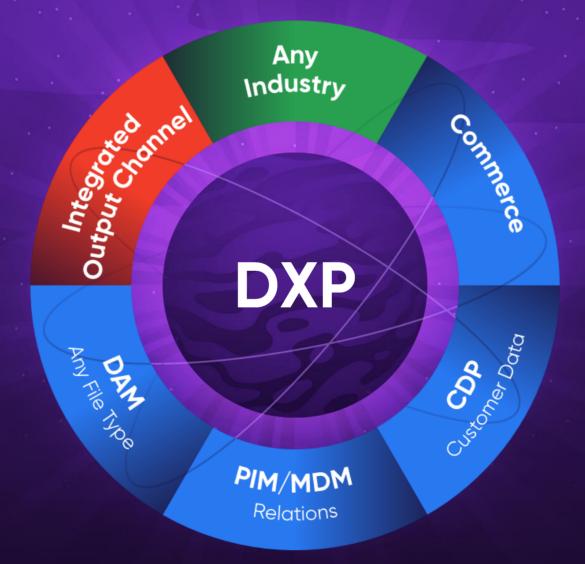
Management Platform in the world.

Based on an Analysis of 18,5M Domains by Sistrix





How do we understand DXP?

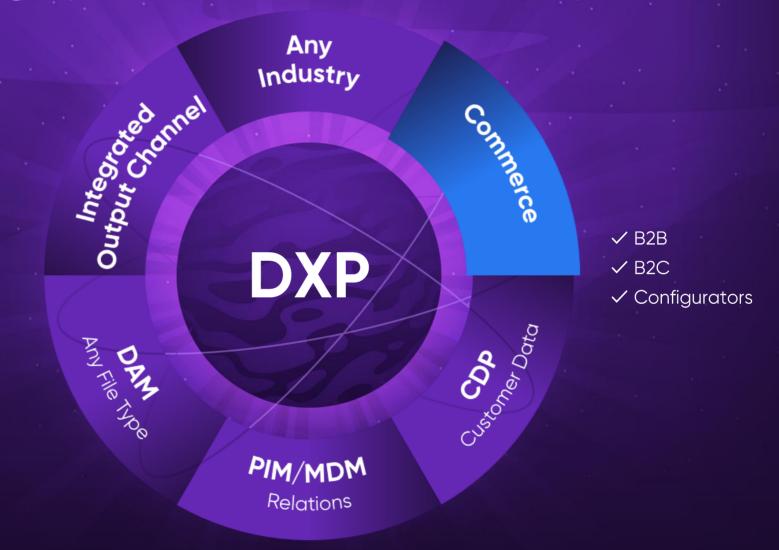


Cross Domain & Cross Industry



- ✓ Retail
- ✓ Technology
- ✓ Transport & Logistics
- ✓ Travel & Hospitality
- ✓ Automotive & Vehicles
- ✓ Arts, Sports & Entertainment
- ✓ Education
- ✓ Energy
- ✓ Financial Services
- ✓ Healthcare
- ✓ Manufacturing
- ✓ Media & Publishing
- ✓ Wholesale Distribution

Integrated Commerce Stack



Personalization via CDP



- ✓ Customers
- ✓ Login/SSO
- ✓ Business Intelligence
- ✓ Personalization
- ✓ Behavioral Targeting.
- ✓ Events
- ✓ Trigger
- ✓ Marketing Automation

Seamless integration with PIM/MDM

- ✓ Suppliers
- ✓ Manufacturers
- ✓ TechnolOgies
- ✓ Specifications
- ✓ Locations
- ✓ Employees
- ✓ Vendors
- ✓ Products
- ✓ Part lists
- ✓ Pricing
- ✓ Stock/Availability



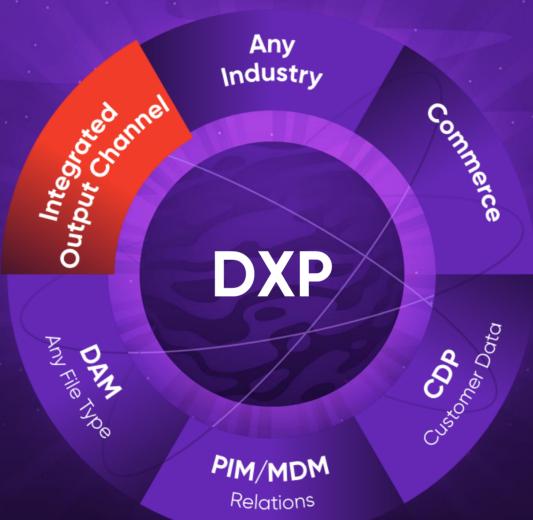
World-class Asset Management

- ✓ Video
- ✓ Drawings
- ✓ Photo
- ✓ Documents
- ✓ 3d renderings
- ✓ Sound/music
- ✓ 220+ File formats



Multi-channel Publishing

- ✓ E-Commerce
- ✓ Website & Portals
- ✓ Mobile/App
- ✓ Digital Signage
- ✓ Configurators
- ✓ Any Customer Touchpoint
- ✓ PIM as a Service
- ✓ Print
- ✓ POS
- ✓ IOT
- ✓ Voice
- ✓ Headless APIs



Digital Experience Management

Tell a personalized brand and product story across all channels.

Leading DXP

Pimcore Digital Experience Management (DXP) is the leader in enterprise open-source digital experience management.

Personalization & Marketing Automation

Create compelling and personalized digital experiences and deliver messages via marketing automation.

Web Content Management

Visually manage multi-site, multilingual, and mobile-friendly content for any output channel.

B2B/B2C Commerce

Flexible open-source e-commerce framework for creating complex, customized and personalized B2C, B2B and omni-channel e-commerce scenarios.

Multi-Channel & Headless

Use multi-channel publishing and headless to automate publishing processes across devices and channels for consistency and accuracy.

Seamless Access to PIM

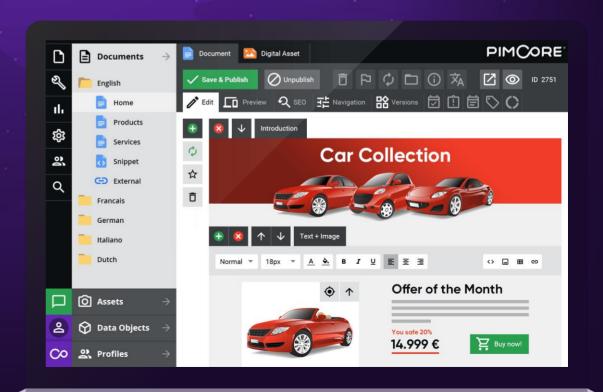
Access rich product information to enable awesome product experiences in real-time.



Features: Web Content Management

Easy to use and powerful. Pimcore is the DXP of choice for Fortune 500 and leading enterprises globally. Give it a try.

- ✓ Intuitive Visual Content Management
- ✓ Multi-Lingual & Multi-Site & Multi-Portal
- ✓ Real-time Personalization & Targeting
- ✓ Integrated Content Commerce
- ✓ Marketing Optimizer
- ✓ Workflow Management
- ✓ Headless & Direct Delivery



Features: Multi-Channel Publishing

- ✓ Digital Publishing
- ✓ Mobile/App Publishing
- ✓ Print Publishing
- ✓ POS & Digital Signage
- ✓ Data Hub: Headless & CAAS
- ✓ Connect to 2 000+

 Marketing Channels





Solution: Real-Time Programmatic Marketing



PIMCORE DATA





PIMCORE PROGRAMMATIC MARKETING DATA MANAGEMENT PLATFORM



ROLKPIS











3RD PARTY
PROGRAMMATIC
PLATFORMS
& FEED READER

Digital Experience Management

Community Edition

- ✓ Free version of the Pimcore Platform™
- ✓ Based on the open-source GPLv3 license
- ✓ All core features of the complete platform
- X No support available (SLA)
- X No long term support (LTS)
- X No enterprise functionalities

Enterprise Subscription

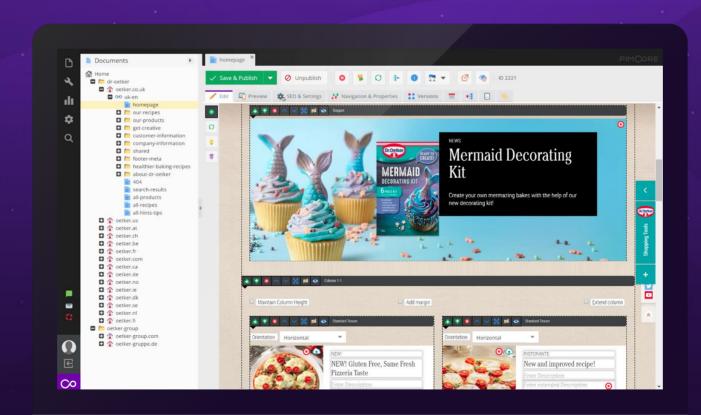
- ✓ Commercial version of the Pimcore Platform™
- ✓ Based on the enterprise-friendly PCL (Pimcore commercial license)
- ✓ Access to all core features of the complete platform
- ✓ Access to all enterprise functionalities
- ✓ Access to support (SLA)
- ✓ Access to long term support (LTS)

DXP/CMS for Oetker Group



20 Brands

41 Countries

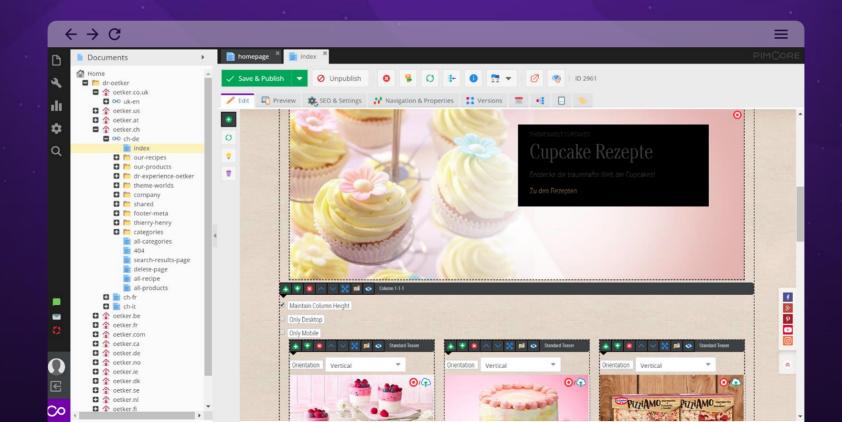


4 000 Products

100+ Websites

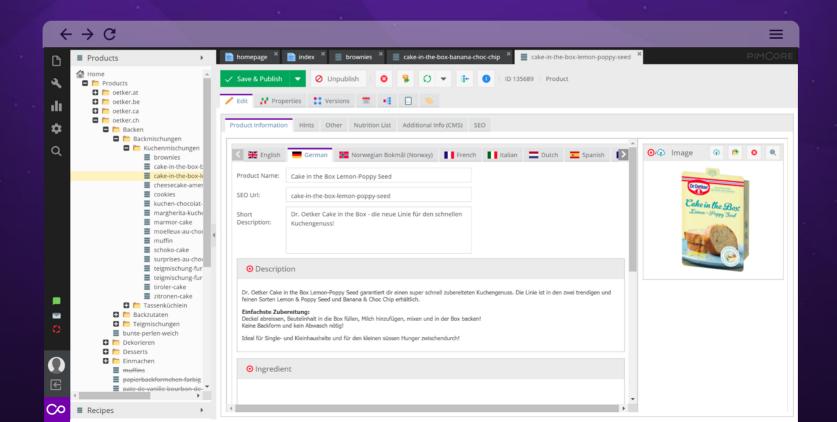
DXP/CMS for Oetker Group





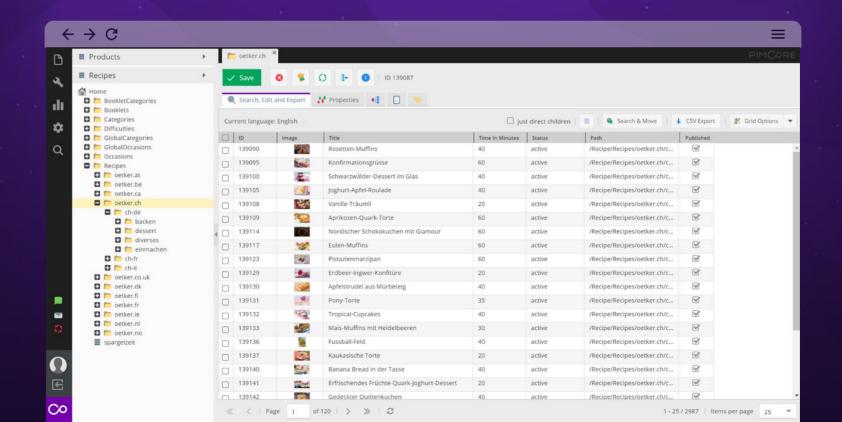
DXP/CMS for Oetker Group





DXP/CMS for Oetker Group





DXP/CMS Customers

















PIMCORE

3.6B+**Products** managed

Digital Commerce Platform

Composable B2B & B2C commerce with the Enterprise Open Source Pimcore Platform™



Gartner

Cool Vendor FORRESTER®

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Leading

High Performer



Featured

FROST SULLIVAN

Featured

PIMCORE

Composable Commerce

Complex B2B & B2C processes

Complex multi-tenant processes are a big challenge for traditional shop systems. Checkout workflows and constant communication with ERP systems require a highly flexible digital commerce platform.

Personalized experiences

Within modern commerce portals a personalized experience with customer-tailored assortments, pricing and sorting are a precondition for good conversion rates and high customer satisfaction.

Configurable and complex products

For millions of configurable products with 1000s of attributes each, a perfect CX requires a fast and easy to adapt commerce platform, that delivers the right products on the right channel in a fast time.

Content commerce

Seamlessly integrating brand, content and commerce in one single experience is key to modern day commerce. Composable commerce brings content and commerce together and fosters digital success.

Complex pricing and availability structures

Especially within B2B, complex tier pricing and multiple, personalized discounting rules are a constant need. For a perfect CX, real-time pricing and availability information is an absolute requirement.

Agile and challenging customer expectations

Constantly changing demands of agile customers need a platform that scales and adapts to the everevolving needs of the business.

Design and features must be 100% independent from each other.

How do we understand Commerce?



Cross Domain & Cross Industry



Integrated content commerce



- ✓ Programmatic Marketing
- ✓ Website Content
- ✓ Marketing Automation
- ✓ Content Commerce
- ✓ Landing Pages
- ✓ Marketing Optimization

Customer Data, Personalization & Targeting

Industry Commerce Cost Opposite PIM/MDM Relations

- ✓ Customers
- ✓ Login/SSO
- ✓ Business Intelligence
- ✓ Personalization
- ✓ Behavioral Targeting
- ✓ Events
- ✓ Trigger
- ✓ Marketing Automation

Seamless Product data integration

- ✓ Suppliers
- ✓ Manufacturers
- ✓ Technologies
- ✓ Specifications
- ✓ Locations
- ✓ Employees
- ✓ Vendors
- ✓ Products
- ✓ Part lists
- ✓ Pricing
- ✓ Stock/
 Availability



Integrate media assets easily

- ✓ Video
- ✓ Drawings
- ✓ Photo
- ✓ Documents
- ✓ 3D renderings
- ✓ Sound/music
- ✓ +220 File formats



Any channel technology

- ✓ E-Commerce
- ✓ Website & Portals
- ✓ Mobile/App
- ✓ Digital Signage
- ✓ Configurators
- ✓ Commerce as a Service
- ✓ Print
- ✓ POS
- ✓ IOT
- ✓ Voice
- ✓ Headless APIs



Digital Commerce Platform

Create an outstanding commerce experience on any channel.

Commerce platform

Pimcore Commerce Platform is the leader in Enterprise Open Source digital commerce platforms.

Configurators & finders

B2C/B2B commerce

Composable framework for creating customized B2C, B2B and omni-channel digital commerce solutions for complex requirements.

Personalized commerce

Create compelling and

personalized product configurators
and product finders to guide and
inspire your customers.

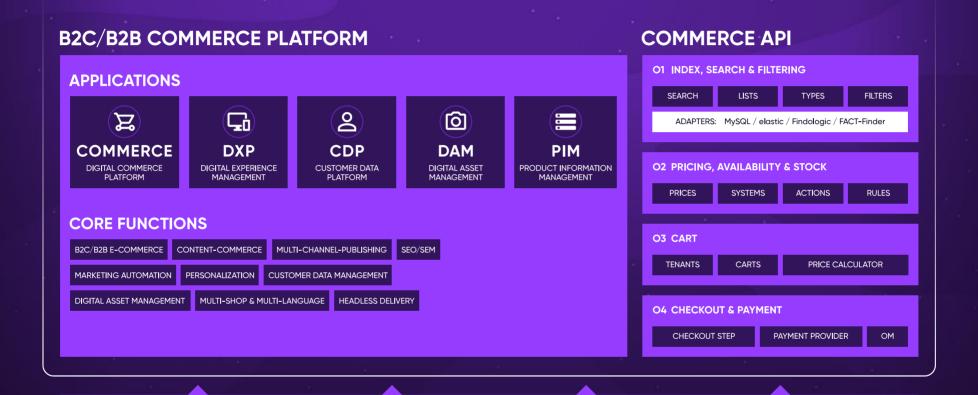
Solve the challenges of complex
digital transformation projects by
creating a highly personalized
customer experience with
exceptional scalability.

Content commerce

Built-in DXP/CMS combines content and commerce to create outstanding, highly-converting experiences on any channel.

Seamless access to PIM

Access rich product information to enable awesome product experiences in real-time.



UNIFIED SEAMLESS CUSTOMER EXPERIENCE

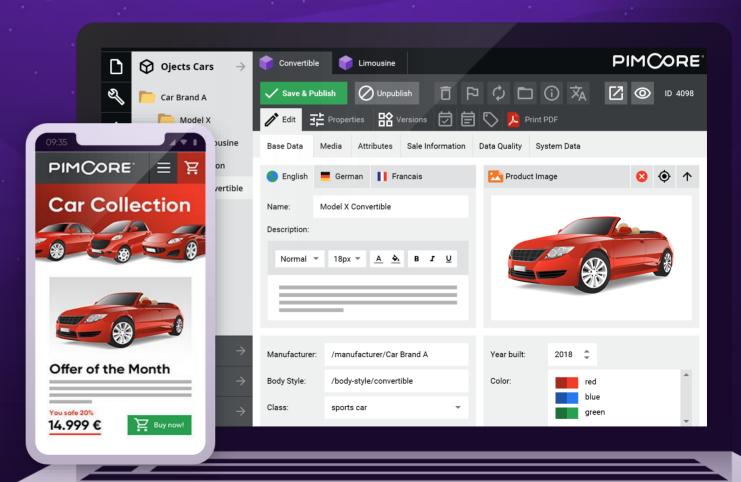
VR PRINT POS IOT

DIGITAL MOBILE/APP VOICE BOT

Features: Digital Commerce Platform

- ✓ Digital Store Front
- ✓ Product Search & Filtering
- ✓ Price Systems & Promotions
- ✓ Shopping Carts
- ✓ Checkout

 Workflows
- ✓ Payment Providers

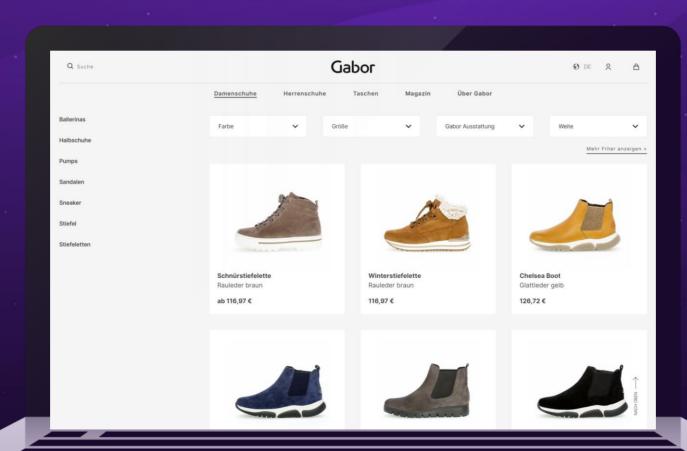


B2C Customer: Gabor

Gabor

300 000 SKUs

70 Retailers



60Countries

EUR 400M Revenue

B2C Customer: Gabor

Gabor

FASHION PIM & DAM

Complexities in product content management, legacy systems could not meet the needs of sales and marketing for 300K products und 70 retailers.

SOLUTION

Pimcore multi-domain PIM, MDM and DAM centralized product content for all physical and digital channels. Enriched product data provides consistent customer experience across channels.

B2C COMMERCE

Pimcore's digital commerce framework was chosen as the primary output channel for showcasing all products. The enriched product data from the PIM ensures great SEO for their online shop.

SOLUTION

The flexible headless microservices from Pimcore were migrated from Magento 2 and used in an API-first implementation.

Germany's leading manufacturer of high-quality women's shoes sells their products now in more than 60 countries worldwide.

DIGITAL EXPERIENCE

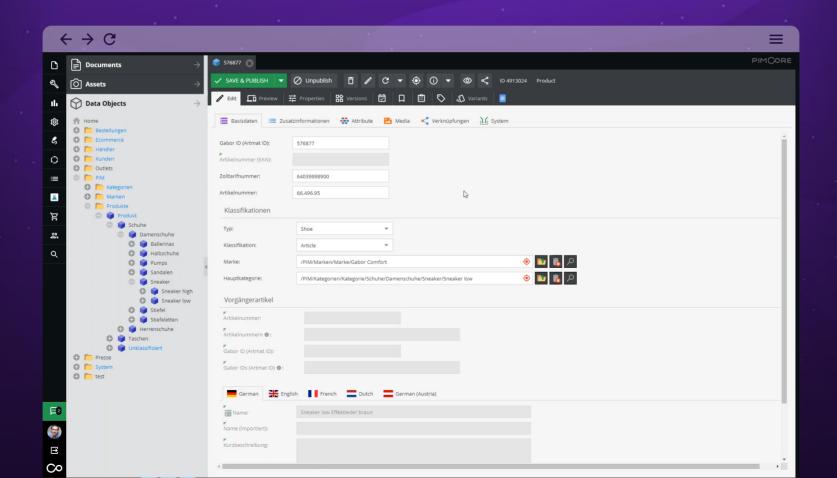
Formerly the company was using a dedicated CMS plus a dedicated commerce software. This led to many challenges regarding personalization and enriching content with commerce and vice versa.

SOLUTION

Central data management makes personalization easier. The integrated experience management features (DXP/CMS) cleverly combine content and commerce. The result: The possibility to create holistic digital experiences for customers on all channels.

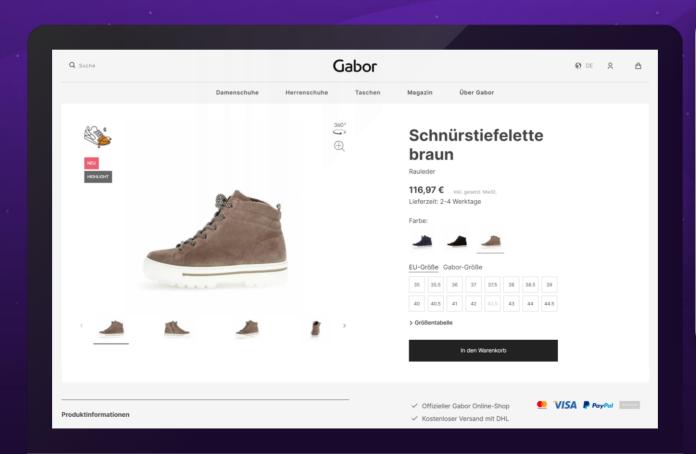
B2C Customer: Gabor

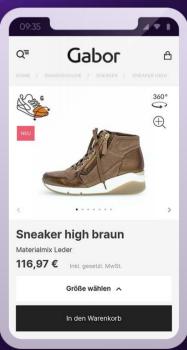
Gabor



PIM for Gabor

Gabor



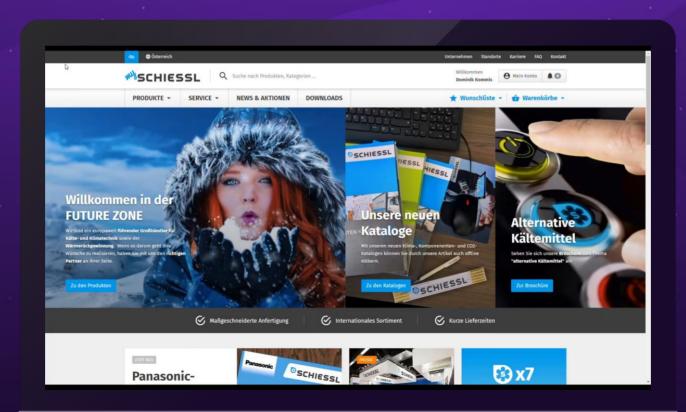


B2B Customer: Schiessl

SCHIESSL

150 000 SKUs

185 Suppliers



16.000B2B Customers

EUR 122M Revenue

B2B Customer: Schiessl

SCHIESSL

PIM & DAM

SOLUTION

Complexities in product content management, legacy systems could not meet the needs of sales and marketing.

Codid Hot IIII

Pimcore multi-domain PIM, MDM and DAM centralized product content for all physical and digital channels. Enriched product data provides consistent customer experience across channels.

B2B COMMERCE PORTAL

Complex products required lots of explanation by the sales team, customers could not find up-to-date information.

SOLUTION

Central digital portal including website, B2B self-service portal, commerce, CRM, BI, intranet and extranet provides pioneering customer experience.

PRODUCT CONFIGURATOR

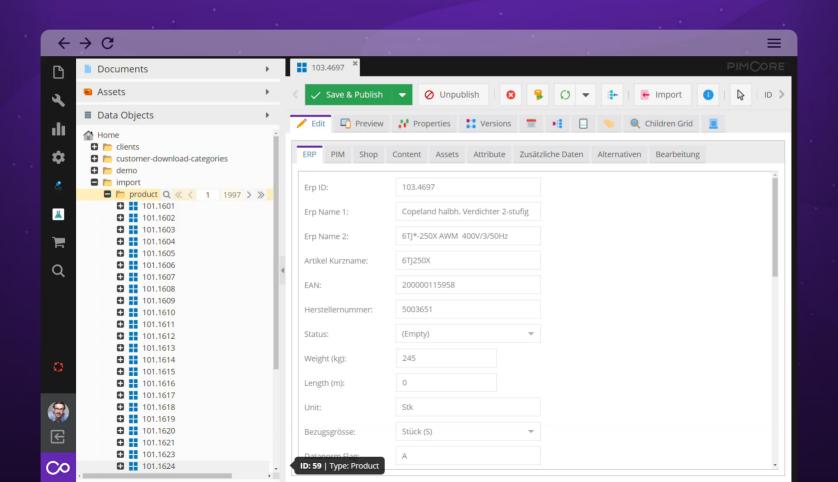
Calculation of the required power capacity for ACs of individual homes needed extensive knowledge and staff training and was often done incorrectly.

SOLUTION

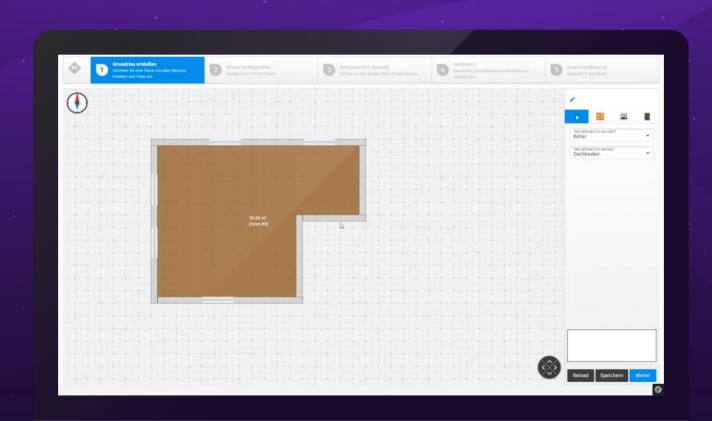
A Pimcore based product configurator with focus on usability and powered by precise, self-learning algorithms.

In less than 15 minutes the tool guides the user through a multi-step process to find the best combination of AC units for an individual home. The tool is seamlessly integrated in the B2B commerce application and provides multiple shopping carts, individual pricing and an offer creation feature.

B2B Customer: Schiessl

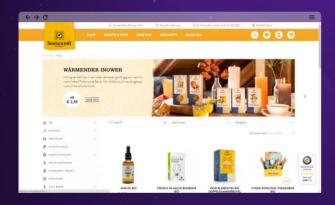


B2B Customer: Schiessl

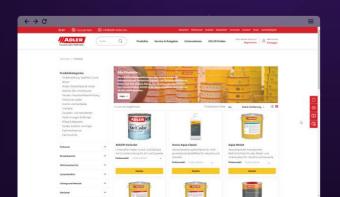


Customers: Pimcore Commerce

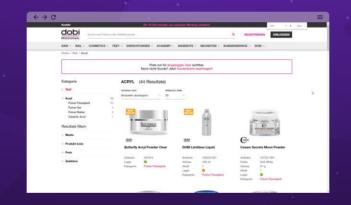
SONNENTOR.AT (B2C)



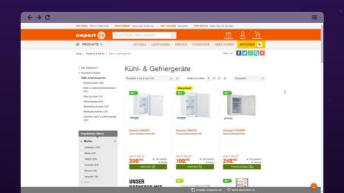
ADLER-LACKE.COM (B2B)



DOBI.CH (B2B + B2C)



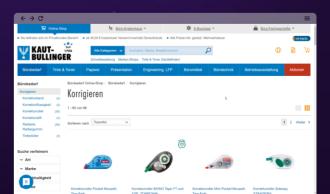
EXPERT.AT (B2C)



LUDWIGMEISTER.DE (B2B)



KAUTBULLINGER.DE (B2C)



PIMCORE

3.6B+

Products managed

Customer Data Platform Framework

Global Customer Data Management with the Enterprise Open Source Pimcore Platform™







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Cool Vendor

Gartner

Featured

FORRESTER®

Leading

▼Capterra

High Performer

featured

featured

PIMCORE

6 Reasons for a CDP Strategy

360° view of a customer

CDPs are designed to collect realtime behavioral data from a wide variety of sources, devices and channels, unify them in a single, complete profile and make them available to other systems.

Exit data silos

The benefits of customer data encompass all departments. Business intelligence and customer service depend on the availability of data to get ahead. CDPs democratize access to all this data in all departments and points of contact.

Be more competitive

Marketing executives know that the use and analysis of customer data for decision making and the creation of campaigns provides them with a substantial competitive advantage.

Better customer & marketing experiences

Thanks to unified customer records companies gain a complete view of customer behavior that can be used to create a customer experience without blind spots, which will lead to higher loyalty.

Be more agile

A CDP is a tool to create and connect a flexible technology stack that adapts to the behavior of users. It gives businesses a database that collects data from everywhere and can be used to create better customer experiences.

Improve operational efficiency

Previously, integrating different solutions and specific tools to view customer data used to consume many resources. CDPs centralize data with ready-to-use integrations, which saves many working hours.

Customer Data Platform Framework

Centralize, harmonize, record and measure customer data on any channel.

Leading CDP

Pimcore Customer Data Platform Framework is the leader in the Enterprise Open Source environment.

Real-time personalization

This is based on customer segmentation. Deliver the right content to the right audience at the right time. Natively integrated with the Pimcore DXP/CMS and Digital Commerce modules.

Customer data management

Flexible data storage for collecting, aggregating and storing customer data and user profiles from each touchpoint.

Marketing automation

Triggers release marketing automation for your customer segments. Integrated with MailChimp, IBM Marketing Cloud or any other external tool.

Activities & segments

Activities are online conversions, offline and CRM data. Segments are groups of customers which share common characteristics, behavior, sociodemographic, or socioeconomic attributes.



UNIFIED SEAMLESS CUSTOMER EXPERIENCE

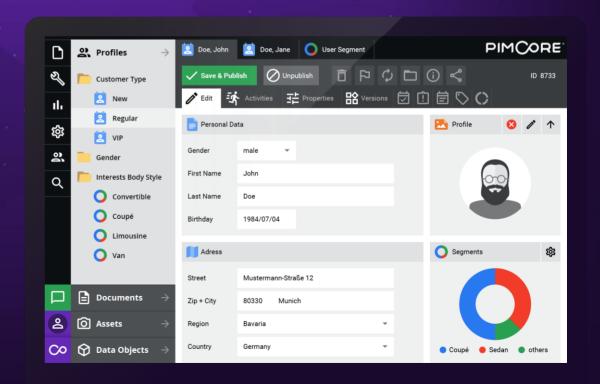
DIGITAL MOBILE/APP VOICE BOT

VR PRINT POS IOT

Features: Customer Data Platform

Collect, aggregate and manage any kind of customer records and deliver personalized experiences and marketing automation on any channel.

- ✓ Flexible Customer Data Management
- ✓ Configurable Activities & Trigger
- Behavioral Targeting & Personalization
- ✓ Marketing Automation

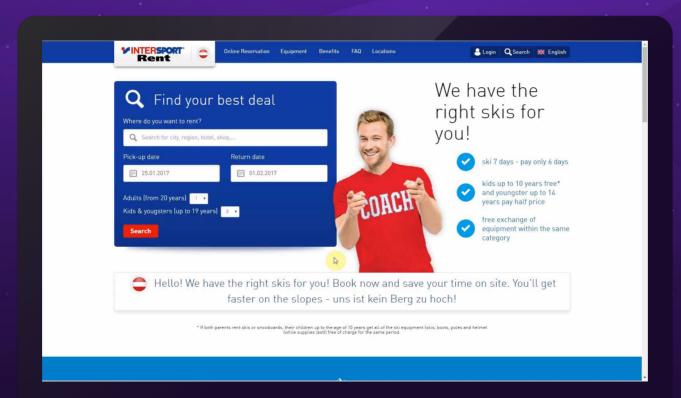


CDP for Intersport Rent

™INTERSPORT

3MCustomers

260KTransactions



240K Reviews

310 Shops

Partners

PIMCORE

Join the Pimcore Partner Program

Grow your business.
With a digital platform trusted
by leading agencies around the globe.



What's Partnership for us?

The most indispensable ingredients to a successful partnership



Trust & Respect

Trust is the foundation of a successful partnership. Mutual respect, transparency and honesty come along.



Exchange

We believe in the power of partnerships and bring all our partners together to exchange and share experience during the annual summit 'Pimcore Inspire'.



Shared Vision & Values

Shared passion and values drive us everyday to best serve our customers. Let's own the digital world together!



Recognition

We acknowledge our partners and customers, by presenting five awards for extraordinary commitment and brilliant customer solutions.

How can a Partnership look like?







PIMCORE®







What's in for you?

Visibility

Introduce yourself to the community and present your Pimcore capabilities on your partner profile at pimcore.com.



Marketing & Promotion

Increase your customers trust with joint marketing activities like webinars, events and guest blogs. We also provide an official Partner badge.



Partner Portal

Download the latest Pimcore presentations, comparisons, case studies and media assets to rock your Pimcore pitch!



List your greatest extensions on the Pimcore Marketplace and let customers from around the globe benefit from your solutions.



Partner News

Be the first to know about roadmap updates and new product features via our partner newsletter and dedicated partner webinars.



Leads & Support

Become Pimcore Gold Partner to benefit from lead management, technical & client acquisition support, agency SLAs, and more!

What do you need?



Experience & Knowledge

- ✓ One completed Pimcore Project
- ✓ Two Pimcore certified Developers
- ✓ One submitted case study/year

Entrepreneurship

You are Pimcore enthusiasts and true believers in the digital platform approach. You solve the complex needs of you clients with Pimcore solutions everyday and want to win new business by sharing your success stories.

Community Spirit

You interact with our community and other partners to learn from each other, strengthen the Pimcore ecosystem and contribute to a galaxy of happy Pimconauts.

Annual Partner Fee:

EUR 0,-

What's the process?

Developer Certification

Pimcore Academy is available to certify developers with video training classes for EUR 299 / account / year.

Get your first Project

We assist you with remote presentations and questions until your team learns how Pimcore sells itself easily.

Show us your first success

Present your first project to us in a screensharing session and show us what you built and what you are proud of. Submit your case to

Sign the Partner Agreement

It describes the partner benefits and obligations and all requirements and details of the partnership.

Implement your first Project

The Pimcore company provides optional paid technical support or you can also rely on our community.

Get listed as a Partner

We provide our partners with valuable insights about the product roadmap, sales, marketing and support.

What's next?



Benefits

- ✓ All Silver Partner Benefits
- ✓ Summit Tickets (2)
- ✓ Technical Support (2h)
- ✓ Client Acquisition
 Support (2h)
- ✓ Services Discount (10%)
- ✓ Multiple Business Locations
- ✓ Lead Management

PIMCORE®



GOLD PARTNER

Requirements





✓ Case Study / >1 Year

✓ Annual Fee = EUR 5.000



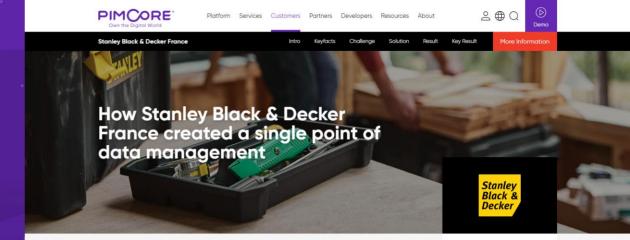
Case Study

What is it?

Brief overview about a project you're proud of. This includes a company description, the business needs of your client, an explanation why you relied on Pimcore and finally the business results.

What do we need?

Beside the Submission on the Pimcore Partner Portal, nothing! Once a month we are featuring and showcasing one highlight case study of our partners.



STANLEY BLACK & DECKER France is the French subsidiary of the #1 tooling company in the world. Established in 1961, it operates through major brands like Stanley, DeWalt, Black & Decker and Facom

Working with distributors, Stanley Black & Decker has to provide product data in multiple formats. Discover how the implementation of Pimcore improves data processing and publication across the company, by creating a single point for all its product data.



Customer Key Facts

5

3.000

PLOYEES

200.000

PRODUCTS



Example

The second secon

CHALLE

More data, more business

When it comes to product management, Stanley Black & Decker has to face many challenges: find data quickly and easily, avoid too many exchanges between teams (product, web, marketing, sales...) and reduce the * loss *

Blog Article

What is it?

An article about a Pimcore topic which can be targeted towards the community and/or CTOs, CMOs or other exectutives to educate them and make them aware of some relevant feature or news.

What do we need?

Information about the Author, like Name and Position. Images, videos, plus an English version of the content (you can also supply additional languages).









May 19, 2020 Topics: Guest Bloaders

Digital commerce with Shopify and Pimcore - The Sintra Omnichannel HUB

How can you scale your digital commerce to the next level? Multilingual, Multistore, Multicurrency, Multi-everything. If you want your commerce not just to survive, but to live up its full potential and to thrive, you must go "multi".





This is a guest blog post by Pimcore solution partner Sintra Consulting. The original version was published in Italian and can be found here

Efficient marketing needs structure

Successful digital commerce requires you to automate daily operations such as marketina and sales processes and order fulfillment to spend human resources' time on choices of "value". Many cloud-based technologies foster this evolution and progress that allows us to focus on activities of great value to make your business live and prosper

Let's have a look at the daily life of an eCommerce Manager. Every eCommerce has daily needs that keep the staff busy; A webshop, just like a biological system, must be fed with daily updated data and these operations are time-consuming.

We can group these "necessary for eCommerce" operational tasks under the following 3 macro

- 1. Data management
- 2. Management of an order's life cycle
- 3. Management of marketing activities

These activities take place on a daily basis in most digital commerce businesses.





Head of E-commerce & Partner, Sintra



Webinar

What is it?

virtual event which we host together with you to show your coolest extensions, projects, and success. Similar to the sessions at the partner conference. The topic should be relevant to a large audience.

What do we need?

Send us your proposed topic, the length of the webinar, information about the speaker(s) and suggested dates.





PIMCORE



Automated translation management with **Pimcore and Across Language Server (German)**

Together with our new technology partner Across Systems and Gold Partner Twocream, we will introduce the Translation Management Interface on Wednesday April 1, 2020.

Customers prefer to search for product data in their national languages. Every company must therefore ensure that the content is provided in the appropriate languages and the desired quality. The Pimcore open source platform offers all possibilities to deliver personalized customer experiences based on centralized and up-to-date data across all channels and touchpoints in real-time. Across Language Sever is the central system that takes care of the automated handling of all translation processes in an organization.

Register now

SHARE SOME FEEDBACK WITH US

Please do not hesitate to get back to us, in case of any questions.

Thank you very much, Your Pimcore Team





Whitepaper

What is it?

Short guide about your knowledge and experience about specific topics in PIM/MDM, DAM, customer experience management and/or eCommerce.

What do we need?

Send us your proposed topic. You will deliver the content (text and images). We can do the final design. The white paper will be co-branded with your company logo.





Own the Digital World.



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